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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2014

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-33225

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**Great Lakes Dredge & Dock Corporation**

(Exact name of registrant as specified in its charter)

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Delaware  
(State or other jurisdiction of  
incorporation or organization)

2122 York Road, Oak Brook, IL  
(Address of principal executive offices)

20-5336063  
(I.R.S. Employer  
Identification No.)

60523  
(Zip Code)

(630) 574-3000  
(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer	<input type="checkbox"/>	Accelerated Filer	<input checked="" type="checkbox"/>
Non-Accelerated Filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 31, 2014, 60,135,711 shares of the Registrant's Common Stock, par value \$.0001 per share, were outstanding.

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**Great Lakes Dredge & Dock Corporation and Subsidiaries**  
**Quarterly Report Pursuant to Section 13 or 15(d) of the**  
**Securities Exchange Act of 1934**  
**For the Quarterly Period ended September 30, 2014**

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## PART I — Financial Information

## Item 1. Financial Statements.

## GREAT LAKES DREDGE &amp; DOCK CORPORATION AND SUBSIDIARIES

Condensed Consolidated Balance Sheets  
(Unaudited)  
(in thousands, except per share amounts)

	September 30, 2014	December 31, 2013
<b>ASSETS</b>		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 21,088	\$ 75,338
Accounts receivable—net	98,118	96,515
Contract revenues in excess of billings	85,628	67,432
Inventories	33,194	32,500
Prepaid expenses and other current assets	58,440	44,164
Assets held for sale	—	45,104
Total current assets	296,468	361,053
PROPERTY AND EQUIPMENT—Net	382,331	345,620
GOODWILL AND OTHER INTANGIBLE ASSETS—Net	80,885	81,302
INVENTORIES—Noncurrent	37,324	38,496
INVESTMENTS IN JOINT VENTURES	8,445	8,256
ASSETS HELD FOR SALE—Noncurrent	—	8,856
OTHER	11,745	9,062
TOTAL	<u>\$ 817,198</u>	<u>\$ 852,645</u>
<b>LIABILITIES AND EQUITY</b>		
CURRENT LIABILITIES:		
Accounts payable	\$ 139,341	\$ 116,121
Accrued expenses	49,755	38,531
Billings in excess of contract revenues	4,978	6,754
Current portion of long term debt	373	—
Liabilities held for sale	—	32,493
Total current liabilities	194,447	193,899
7 3/8% SENIOR NOTES	250,000	250,000
REVOLVING CREDIT FACILITY	35,000	35,000
LONG TERM NOTE PAYABLE	485	—
DEFERRED INCOME TAXES	90,040	108,511
LIABILITIES HELD FOR SALE—Noncurrent	—	1,212
OTHER	11,672	21,922
Total liabilities	581,644	610,544
COMMITMENTS AND CONTINGENCIES (Note 8)		
EQUITY:		
Common stock—\$.0001 par value; 90,000 authorized, 60,136 and 59,670 shares issued and outstanding at September 30, 2014 and December 31, 2013, respectively	6	6
Additional paid-in capital	277,097	275,183
Accumulated deficit	(40,488)	(31,770)
Accumulated other comprehensive loss	(1,061)	(473)
Total Great Lakes Dredge & Dock Corporation equity	235,554	242,946
NONCONTROLLING INTERESTS	—	(845)
Total equity	235,554	242,101
TOTAL	<u>\$ 817,198</u>	<u>\$ 852,645</u>

See notes to unaudited condensed consolidated financial statements.

**Great Lakes Dredge & Dock Corporation and Subsidiaries**  
**Condensed Consolidated Statements of Operations**  
(Unaudited)  
(in thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Contract revenues	\$202,198	\$187,862	\$561,289	\$515,140
Costs of contract revenues	177,739	160,026	489,720	442,798
Gross profit	24,459	27,836	71,569	72,342
General and administrative expenses	16,062	17,121	49,850	48,700
Proceeds from loss of use claim	—	—	—	(13,272)
(Gain) loss on sale of assets—net	390	(3,214)	558	(3,141)
Operating income	8,007	13,929	21,161	40,055
Interest expense—net	(4,702)	(5,542)	(14,730)	(16,671)
Equity in earnings (loss) of joint ventures	(5,785)	1,427	(9,063)	452
Gain on bargain purchase acquisition	—	—	2,197	—
Other income (expense)	384	(178)	410	(403)
Income (loss) from continuing operations before income taxes	(2,096)	9,636	(25)	23,433
Income tax (provision) benefit	1,069	(3,060)	425	(8,326)
Income (loss) from continuing operations	(1,027)	6,576	400	15,107
Loss from discontinued operations, net of income taxes	(1,059)	(5,310)	(9,118)	(38,618)
Net income (loss)	(2,086)	1,266	(8,718)	(23,511)
Net loss attributable to noncontrolling interest	—	182	—	151
Net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation	<u>\$ (2,086)</u>	<u>\$ 1,448</u>	<u>\$ (8,718)</u>	<u>\$ (23,360)</u>
Basic earnings (loss) per share attributable to continuing operations	(0.01)	0.11	0.01	0.25
Basic loss per share attributable to discontinued operations, net of tax	(0.02)	(0.08)	(0.15)	(0.64)
Basic earnings (loss) per share attributable to Great Lakes Dredge & Dock Corporation	<u>\$ (0.03)</u>	<u>\$ 0.03</u>	<u>\$ (0.14)</u>	<u>\$ (0.39)</u>
Basic weighted average shares	60,040	59,526	59,870	59,444
Diluted earnings (loss) per share attributable to continuing operations	(0.01)	0.11	0.01	0.25
Diluted loss per share attributable to discontinued operations, net of tax	(0.02)	(0.09)	(0.15)	(0.64)
Diluted earnings (loss) per share attributable to Great Lakes Dredge & Dock Corporation	<u>\$ (0.03)</u>	<u>\$ 0.02</u>	<u>\$ (0.14)</u>	<u>\$ (0.39)</u>
Diluted weighted average shares	60,040	60,082	60,491	60,000

See notes to unaudited condensed consolidated financial statements.

**Great Lakes Dredge & Dock Corporation and Subsidiaries**  
**Condensed Consolidated Statements of Comprehensive Income (Loss)**  
**(Unaudited)**  
**(in thousands)**

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
Net income (loss)	\$ (2,086)	\$ 1,266	\$(8,718)	\$(23,511)
Currency translation adjustment—net of tax (1)	(416)	(51)	(389)	(131)
Net unrealized gain on derivatives—net of tax (2)	(169)	(88)	(199)	(122)
Other comprehensive loss—net of tax	(585)	(139)	(588)	(253)
Comprehensive income (loss)	(2,671)	1,127	(9,306)	(23,764)
Comprehensive loss attributable to noncontrolling interests	—	182	—	151
Comprehensive income (loss) attributable to Great Lakes Dredge & Dock Corporation	<u>\$ (2,671)</u>	<u>\$ 1,309</u>	<u>\$(9,306)</u>	<u>\$(23,613)</u>

- (1) Net of income tax (expense) benefit of \$276 and \$(34) for the three months ended September 30, 2014 and 2013, respectively, and \$259 and \$(85) for nine months ended September 30, 2014 and 2013, respectively.
- (2) Net of income tax expense of \$111 and \$58 for the three months ended September 30, 2014 and 2013, respectively, and \$132 and \$81 for the nine months ended September 30, 2014 and 2013, respectively.

See notes to unaudited condensed consolidated financial statements.

**Great Lakes Dredge & Dock Corporation and Subsidiaries**  
**Condensed Consolidated Statements of Equity**  
**(Unaudited)**  
**(in thousands)**

	Great Lakes Dredge & Dock Corporation shareholders						Total
	Shares of Common Stock	Common Stock	Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Noncontrolling Interests	
BALANCE—January 1, 2014	59,670	\$ 6	\$275,183	\$ (31,770)	\$ (473)	\$ (845)	\$242,101
Share-based compensation	94	—	1,816	—	—	—	1,816
Vesting of restricted stock units, including impact of shares withheld for taxes	107	—	(501)	—	—	—	(501)
Exercise of options and purchases from employee stock plans	265	—	1,542	—	—	—	1,542
Excess income tax benefit from share-based compensation	—	—	45	—	—	—	45
Purchase of noncontrolling interest	—	—	(988)	—	—	845	(143)
Net loss	—	—	—	(8,718)	—	—	(8,718)
Other comprehensive loss—net of tax	—	—	—	—	(588)	—	(588)
<b>BALANCE—September 30, 2014</b>	<b><u>60,136</u></b>	<b><u>\$ 6</u></b>	<b><u>\$277,097</u></b>	<b><u>\$ (40,488)</u></b>	<b><u>\$ (1,061)</u></b>	<b><u>\$ —</u></b>	<b><u>\$235,554</u></b>
	Great Lakes Dredge & Dock Corporation shareholders						Total
	Shares of Common Stock	Common Stock	Additional Paid-In Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Loss	Noncontrolling Interests	
BALANCE—January 1, 2013	59,359	\$ 6	\$271,418	\$ 2,591	\$ (380)	\$ (210)	\$273,425
Share-based compensation	75	—	2,452	—	—	—	2,452
Vesting of restricted stock units, including impact of shares withheld for taxes	69	—	(305)	—	—	—	(305)
Exercise of options and purchases from employee stock plans	122	—	581	—	—	—	581
Excess income tax benefit from share-based compensation	—	—	133	—	—	—	133
Distributions paid to noncontrolling interests	—	—	—	—	—	(3)	(3)
Net loss	—	—	—	(23,360)	—	(151)	(23,511)
Other comprehensive loss—net of tax	—	—	—	—	(253)	—	(253)
<b>BALANCE—September 30, 2013</b>	<b><u>59,625</u></b>	<b><u>\$ 6</u></b>	<b><u>\$274,279</u></b>	<b><u>\$ (20,769)</u></b>	<b><u>\$ (633)</u></b>	<b><u>\$ (364)</u></b>	<b><u>\$252,519</u></b>

See notes to unaudited condensed consolidated financial statements.

**Great Lakes Dredge & Dock Corporation and Subsidiaries**  
**Condensed Consolidated Statements of Cash Flows**  
**(Unaudited)**  
**(in thousands)**

	<b>Nine Months Ended</b>	
	<b>September 30,</b>	
	<b>2014</b>	<b>2013</b>
<b>OPERATING ACTIVITIES:</b>		
Net loss	\$ (8,718)	\$ (23,511)
Loss from discontinued operations, net of income taxes	(9,118)	(38,618)
Income from continuing operations	400	15,107
Adjustments to reconcile net loss to net cash flows used in operating activities:		
Depreciation and amortization	32,744	33,777
Equity in (earnings) loss of joint ventures	9,063	(452)
Deferred income taxes	(11,034)	(936)
(Gain) loss on sale of assets	558	(3,141)
Gain on bargain purchase acquisition	(2,197)	—
Amortization of deferred financing fees	1,036	865
Unrealized net loss from mark-to-market valuations of derivatives	1,051	—
Unrealized foreign currency (gain) loss	(561)	99
Share-based compensation expense	1,816	2,452
Excess income tax benefit from share-based compensation	(45)	(133)
Changes in assets and liabilities:		
Accounts receivable	(3,791)	3,591
Contract revenues in excess of billings	(18,292)	(22,201)
Inventories	504	(3,955)
Prepaid expenses and other current assets	(2,743)	(10,793)
Accounts payable and accrued expenses	10,927	5,278
Billings in excess of contract revenues	(1,776)	(6,630)
Other noncurrent assets and liabilities	(2,369)	(1,703)
Net cash flows provided by operating activities of continuing operations	15,291	11,225
Net cash flows used in operating activities of discontinued operations	(5,024)	(8,491)
Cash provided by operating activities	10,267	2,734
<b>INVESTING ACTIVITIES:</b>		
Purchases of property and equipment	(66,433)	(37,968)
Proceeds from dispositions of property and equipment	1,614	4,194
Proceeds from (payments on) vendor performance obligations	(3,100)	13,600
Payments for acquisitions of businesses	(2,048)	—
Net cash flows used in investing activities of continuing operations	(69,967)	(20,174)
Net cash flows provided by (used in) investing activities of discontinued operations	5,275	(149)
Cash used in investing activities	(64,692)	(20,323)
<b>FINANCING ACTIVITIES:</b>		
Deferred financing fees	(845)	—
Repayments of long term note payable	—	(10,547)
Taxes paid on settlement of vested share awards	(501)	(305)
Repayments of equipment debt	(121)	(6)
Purchase of noncontrolling interest	(205)	—
Exercise of options and purchases from employee stock plans	1,542	581
Excess income tax benefit from share-based compensation	45	133
Borrowings under revolving loans	105,000	194,500
Repayments of revolving loans	(105,000)	(149,500)
Net cash flows provided by (used in) financing activities of continuing operations	(85)	34,856
Net cash flows used in financing activities of discontinued operations	—	(39)
Cash provided by (used in) financing activities	(85)	34,817
Effect of foreign currency exchange rates on cash and cash equivalents	260	(346)
Net increase (decrease) in cash and cash equivalents	(54,250)	16,882
Cash and cash equivalents at beginning of period	75,338	24,440
Cash and cash equivalents at end of period	<u>\$ 21,088</u>	<u>\$ 41,322</u>
<b>Supplemental Cash Flow Information</b>		
Cash paid for interest	<u>\$ 18,936</u>	<u>\$ 19,525</u>
Cash paid (refunded) for income taxes	<u>\$ (9,364)</u>	<u>\$ 431</u>
<b>Non-cash Investing and Financing Activities</b>		
Property and equipment purchased but not yet paid	<u>\$ 18,401</u>	<u>\$ 12,432</u>
Property and equipment purchased on capital leases and equipment notes	<u>\$ 1,616</u>	<u>\$ —</u>
Purchase of noncontrolling interest	<u>\$ 988</u>	<u>\$ —</u>

See notes to unaudited condensed consolidated financial statements.

**GREAT LAKES DREDGE & DOCK CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**  
**(dollar amounts in thousands, except per share amounts or as otherwise noted)**

**1. Basis of presentation**

The unaudited condensed consolidated financial statements and notes herein should be read in conjunction with the audited consolidated financial statements of Great Lakes Dredge & Dock Corporation and Subsidiaries (the “Company” or “Great Lakes”) and the notes thereto, included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013. The condensed consolidated financial statements included herein have been prepared by the Company without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) have been condensed or omitted pursuant to the SEC’s rules and regulations, although management believes that the disclosures are adequate and make the information presented not misleading. In the opinion of management, all adjustments, which are of a normal and recurring nature (except as otherwise noted), that are necessary to present fairly the Company’s financial position as of September 30, 2014, and its results of operations for the three and nine months ended September 30, 2014 and 2013 and cash flows for the nine months ended September 30, 2014 and 2013 have been included.

The components of costs of contract revenues include labor, equipment (including depreciation, maintenance, insurance and long-term rentals), subcontracts, fuel and project overhead. Hourly labor is generally hired on a project-by-project basis. Costs of contract revenues vary significantly depending on the type and location of work performed and assets utilized. Generally, capital projects have the highest margins due to the complexity of the projects, while coastal protection projects have the most volatile margins because they are most often exposed to variability in weather conditions.

The Company’s cost structure includes significant annual equipment-related costs, including depreciation, maintenance, insurance and long-term rentals. These costs have averaged approximately 22% to 23% of total costs of contract revenues over the prior three years. During the year, both equipment utilization and the timing of fixed cost expenditures fluctuate significantly. Accordingly, the Company allocates these fixed equipment costs to interim periods in proportion to revenues recognized over the year, to better match revenues and expenses. Specifically, at each interim reporting date the Company compares actual revenues earned to date on its dredging contracts to expected annual revenues and recognizes equipment costs on the same proportionate basis. In the fourth quarter, any over or under allocated equipment costs are recognized such that the expense for the year equals actual equipment costs incurred during the year.

The Company has four operating segments that, through aggregation, comprise two reportable segments: dredging and environmental & remediation, previously referred to as the demolition segment. The historical demolition business has been retrospectively presented as discontinued operations and is no longer reflected in continuing operations. Four operating segments were aggregated into two reportable segments as the segments have similarity in economic margins, services, production processes, customer types, distribution methods and regulatory environment. The Company has determined that the operating segments are the Company’s four reporting units. The Company performed its most recent annual test of impairment as of July 1, 2014 for the goodwill in both the dredging and environmental & remediation segments with no indication of goodwill impairment as of the test date. The Company will perform its next scheduled annual test of goodwill in the third quarter of 2015.

The condensed consolidated results of operations and comprehensive income for the interim periods presented herein are not necessarily indicative of the results to be expected for the full year.

***Recent Accounting Pronouncements***

In May 2014, the Financial Accounting Standards Board issued Accounting Standard Update No. 2014-09 (“ASU 2014-09”), *Revenue from Contracts with Customers (Topic 606)*, which supersedes the existing revenue recognition requirements. ASU 2014-09 is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for fiscal years beginning after December 15, 2016, including interim periods within that reporting period, which will be our first quarter of fiscal 2017. Early adoption is not permitted. We are currently evaluating the impact of ASU 2014-09 on our consolidated financial statements.



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## 2. Earnings per share

Basic earnings per share is computed by dividing net income attributable to common stockholders by the weighted-average number of common shares outstanding during the reporting period. Diluted earnings per share is computed similar to basic earnings per share except that it reflects the potential dilution that could occur if dilutive securities or other obligations to issue common stock were exercised or converted into common stock. For the three months ended September 30, 2014, the dilutive effect of 521 thousand shares of stock options and restricted stock units were excluded from the diluted weighted-average common shares outstanding as the Company incurred a loss during these periods. Additionally, for the three and nine months ended September 30, 2014, 664 thousand and 500 thousand shares, respectively, of stock options or restricted stock units were excluded from the calculation of diluted earnings per share based on the application of the treasury stock method. The computations for basic and diluted earnings per share from continuing operations are as follows:

(shares in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Income (loss) from continuing operations	\$ (1,027)	\$ 6,576	\$ 400	\$ 15,107
Loss on discontinued operations, net of income taxes, attributable to Great Lakes Dredge & Dock Corporation	(1,059)	(5,128)	(9,118)	(38,467)
Net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation	(2,086)	1,448	(8,718)	(23,360)
Weighted-average common shares outstanding — basic	60,040	59,526	59,870	59,444
Effect of stock options and restricted stock units	—	556	621	556
Weighted-average common shares outstanding — diluted	<u>60,040</u>	<u>60,082</u>	<u>60,491</u>	<u>60,000</u>
Earnings (loss) per share from continuing operations — basic	\$ (0.01)	\$ 0.11	\$ 0.01	\$ 0.25
Earnings (loss) per share from continuing operations — diluted	\$ (0.01)	\$ 0.11	\$ 0.01	\$ 0.25

## 3. Accounts receivable and contracts in progress

Accounts receivable at September 30, 2014 and December 31, 2013 are as follows:

	September 30, 2014	December 31, 2013
Completed contracts	\$ 12,718	\$ 17,361
Contracts in progress	71,402	62,177
Retainage	16,450	18,506
	<u>100,570</u>	<u>98,044</u>
Allowance for doubtful accounts	(1,529)	(1,529)
Total accounts receivable—net	<u>\$ 99,041</u>	<u>\$ 96,515</u>
Current portion of accounts receivable—net	\$ 98,118	\$ 96,515
Long-term accounts receivable and retainage	923	—
Total accounts receivable—net	<u>\$ 99,041</u>	<u>\$ 96,515</u>

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The components of contracts in progress at September 30, 2014 and December 31, 2013 are as follows:

	<u>September 30,</u> <u>2014</u>	<u>December 31,</u> <u>2013</u>
Costs and earnings in excess of billings:		
Costs and earnings for contracts in progress	\$ 737,986	\$ 435,470
Amounts billed	<u>(660,952)</u>	<u>(370,730)</u>
Costs and earnings in excess of billings for contracts in progress	77,034	64,740
Costs and earnings in excess of billings for completed contracts	8,594	2,692
Total contract revenues in excess of billings	<u>\$ 85,628</u>	<u>\$ 67,432</u>
Billings in excess of costs and earnings:		
Amounts billed	\$ (175,854)	\$ (156,794)
Costs and earnings for contracts in progress	<u>170,876</u>	<u>150,040</u>
Total billings in excess of contract revenues	<u>\$ (4,978)</u>	<u>\$ (6,754)</u>

#### 4. Accrued expenses

Accrued expenses at September 30, 2014 and December 31, 2013 are as follows:

	<u>September 30,</u> <u>2014</u>	<u>December 31,</u> <u>2013</u>
Insurance	\$ 13,219	\$ 8,649
Payroll and employee benefits	8,406	13,664
Income and other taxes	4,803	3,709
Interest	3,309	8,066
Percentage of completion adjustment	451	2,135
Other	19,567	2,308
Total accrued expenses	<u>\$ 49,755</u>	<u>\$ 38,531</u>

#### 5. Long-term debt

On June 4, 2012, the Company entered into a senior revolving credit agreement (the "Credit Agreement") with certain financial institutions from time to time party thereto as lenders, Wells Fargo Bank, National Association, as Administrative Agent, Swingline Lender and an Issuing Lender, Bank of America, N.A., as Syndication Agent and PNC Bank, National Association, BMO Harris Bank N.A. and Fifth Third Bank, as Co-Documentation Agents. The Credit Agreement, as subsequently amended, provides for a senior revolving credit facility in an aggregate principal amount of up to \$210,000, multicurrency borrowings up to a \$50,000 sublimit and swingline loans up to a \$10,000 sublimit. The Credit Agreement also includes an incremental loans feature that will allow the Company to increase the senior revolving credit facility by an aggregate principal amount of up to \$15,000. This is subject to lenders providing incremental commitments for such increase, provided that no default or event of default exists, and the Company being in pro forma compliance with the existing financial covenants, both before and after giving effect to the increase, and subject to other standard conditions.

On September 15, 2014, the Company entered into the fifth amendment (the "Fifth Amendment") to the Credit Agreement which exercised a portion of the incremental loans feature of the Credit Agreement that allowed the Company to increase the aggregate revolving commitment. A new lender provided an incremental commitment of \$35,000 increasing the aggregate revolving commitment to \$210,000. Additionally, the Fifth Amendment allowed full use of the aggregate revolving commitment for the issuance of letters of credit and decreased the required ratio of aggregate orderly liquidation value of pledged collateral from 1.5 times to 1.27 times the aggregate revolving commitment. The Fifth Amendment further amended the Credit Agreement so that the Credit Agreement will remain secured and collateralized by perfected liens on certain of the Company's vessels and its domestic accounts receivable, subject to permitted liens and prior interests of other parties.

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In connection with the Company's entry into the Fifth Amendment, Zurich American Insurance Company, the Company's surety provider, secured permitted second mortgages on the same vessels securing the obligations under the Credit Agreement.

Depending on the Company's consolidated leverage ratio (as defined in the Credit Agreement), borrowings under the revolving credit facility will bear interest at the option of the Company of either a LIBOR rate plus a margin of between 1.50% to 2.50% per annum or a base rate plus a margin of between 0.50% to 1.50% per annum.

The credit facility contains affirmative, negative and financial covenants customary for financings of this type. The Credit Agreement also contains customary events of default (including non-payment of principal or interest on any material debt and breaches of covenants) as well as events of default relating to certain actions by the Company's surety bonding provider. The Credit Agreement requires the Company to maintain a net leverage ratio less than or equal to 4.50 to 1.00 as of the end of each fiscal quarter and a minimum fixed charge coverage ratio of 1.25 to 1.00.

The obligations of Great Lakes under the Credit Agreement are unconditionally guaranteed, on a joint and several basis, by each existing and subsequently acquired or formed material direct and indirect domestic subsidiary of the Company. During a year, the Company frequently borrows and repays amounts under its revolving credit facility. As of September 30, 2014, the Company had \$35,000 of borrowings on the revolver and \$117,761 of letters of credit outstanding, resulting in \$57,239 of availability under the Credit Agreement. At September 30, 2014, the Company was in compliance with its various financial covenants under its Credit Agreement.

On September 15, 2014, the Company terminated its \$24,000 international letter of credit facility with Wells Fargo Bank, National Association, as successor by merger to Wells Fargo HSBC Trade Bank, as amended. On the date of termination, there were no letters of credit or other indebtedness outstanding under this facility, and the loan documents providing for the facility, and the liens and security interests securing it, were terminated and released.

At September 30, 2014, the Company also had \$250,000 of 7.375% senior notes outstanding, which mature in February 2019.

Subsequent to September 30, 2014, the Company entered into transactions affecting its long-term debt. See Note 12.

### **6. Fair value measurements**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A fair value hierarchy has been established by GAAP that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The accounting guidance describes three levels of inputs that may be used to measure fair value:

Level 1—Quoted prices in active markets for identical assets or liabilities.

Level 2—Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3—Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Company utilizes the market approach to measure fair value for its financial assets and liabilities. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. At times, the Company holds certain derivative contracts that it uses to manage foreign currency risk and commodity price risk. The Company does not hold or issue derivatives for speculative or trading purposes. In addition, other nonfinancial assets and liabilities are measured at fair value in the financial statements on a nonrecurring basis. The fair values of these financial instruments and nonfinancial assets and liabilities measured at the reporting date are summarized as follows:

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Description	At September 30, 2014	Fair Value Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Fuel hedge contracts	\$ 1,051	\$ —	\$ 1,051	\$ —

Description	At December 31, 2013	Fair Value Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Fuel hedge contracts	\$ 332	\$ —	\$ 332	\$ —

**Foreign exchange contracts**

The Company has exposure to foreign currencies that fluctuate in relation to the U.S. dollar. The Company periodically enters into foreign exchange forward contracts to hedge this risk. At September 30, 2014 and December 31, 2013, there were no outstanding contracts.

**Fuel hedge contracts**

The Company is exposed to certain market risks, primarily commodity price risk as it relates to the diesel fuel purchase requirements, which occur in the normal course of business. The Company enters into heating oil commodity swap contracts to hedge the risk that fluctuations in diesel fuel prices will have an adverse impact on cash flows associated with its domestic dredging contracts. The Company's goal is to hedge approximately 80% of the fuel requirements for work in backlog.

As of September 30, 2014, the Company was party to various swap arrangements to hedge the price of a portion of its diesel fuel purchase requirements for work in its backlog to be performed through August 2015. As of September 30, 2014, there were 4.1 million gallons remaining on these contracts which represent approximately 80% of the Company's forecasted fuel purchases through August 2015. Under these swap agreements, the Company will pay fixed prices ranging from \$2.86 to \$3.01 per gallon.

At September 30, 2014, the fair value liability of the fuel hedge contracts was estimated to be \$1,051 and is recorded in accrued expenses. The gain reclassified to earnings from changes in fair value of derivatives, net of cash settlements and taxes, for the nine months ended September 30, 2014 was \$332. The fair values of fuel hedges are corroborated using inputs that are readily observable in public markets; therefore, the Company determines fair value of these fuel hedges using Level 2 inputs.

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The fair value of the fuel hedge contracts outstanding as of September 30, 2014 and December 31, 2013 is as follows:

	<u>Balance Sheet Location</u>	<u>Fair Value at</u>	
		<u>September 30,</u> <u>2014</u>	<u>December 31,</u> <u>2013</u>
<b>Asset derivatives:</b>			
Derivatives designated as hedging instruments			
Fuel hedge contracts	Prepaid expenses and other current assets	\$ —	\$ 332
<b>Liability derivatives:</b>			
Derivatives not designated as hedging instruments			
Fuel hedge contracts	Accrued expenses	\$ 1,051	\$ —

### ***Accumulated other comprehensive loss***

Changes in the components of the accumulated balances of other comprehensive income (loss) are as follows:

	<u>Three Months Ended</u> <u>September 30,</u>		<u>Nine Months Ended</u> <u>September 30,</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Cumulative translation adjustments—net of tax	\$ (416)	\$ (51)	\$ (389)	\$ (131)
<b>Derivatives:</b>				
Reclassification of derivative (gains) losses to earnings—net of tax	(306)	(53)	(332)	237
Change in fair value of derivatives—net of tax	136	(35)	132	(359)
Net unrealized gain on derivatives—net of tax	(169)	(88)	(199)	(122)
Total other comprehensive loss	\$ (585)	\$ (139)	\$ (588)	\$ (253)

Adjustments reclassified from accumulated balances of other comprehensive income (loss) to earnings are as follows:

	<u>Statement of Operations Location</u>	<u>Three Months Ended</u> <u>September 30,</u>		<u>Nine Months Ended</u> <u>September 30,</u>	
		<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
<b>Derivatives:</b>					
Fuel hedge contracts	Costs of contract revenues	\$ (241)	\$ (88)	\$ (286)	\$ 395
	Income tax (provision) benefit	65	(35)	46	158
		\$ (306)	\$ (53)	\$ (332)	\$ 237

### ***Other financial instruments***

The carrying value of financial instruments included in current assets and current liabilities approximates fair value due to the short-term maturities of these instruments. Based on the timing of the cash flows and comparison to current market interest rates, the carrying value of our senior revolving credit agreement approximates fair value. In January 2011, the Company issued \$250,000 of 7.375% senior notes due February 1, 2019, which were outstanding at September 30, 2014. The senior notes are senior unsecured obligations of the Company and its subsidiaries that guarantee the senior notes. The fair value of the senior notes was \$256,875 at September 30, 2014, which is a Level 1 fair value measurement as the senior notes value was obtained using quoted prices in active markets.

## **7. Share-based compensation**

The Company's 2007 Long-Term Incentive Plan permits the granting of stock options, stock appreciation rights, restricted stock and restricted stock units to its employees and directors for up to 5.8 million shares of common stock.

In May 2014, the Company granted 337 thousand options to purchase shares of common stock and 182 thousand restricted stock units to certain employees pursuant to the plan. In addition, all non-employee directors on the Company's board of directors are paid a portion of their board-related compensation in stock grants. Compensation cost charged to expense related to share-based compensation arrangements was \$828 and \$1,816, respectively, for the three and nine months ended September 30, 2014 and \$1,000 and \$2,452 for the three and nine months ended September 30, 2013, respectively.

## **8. Commitments and contingencies**

### ***Commercial commitments***

Performance and bid bonds are customarily required for dredging and marine construction projects, as well as some environmental & remediation projects. The Company has a bonding agreement with Zurich American Insurance Company ("Zurich") under which the Company can obtain performance, bid and payment bonds. The Company also has outstanding bonds with Travelers Casualty and Surety Company of America. Bid bonds are generally obtained for a percentage of bid value and amounts outstanding typically range from \$1,000 to \$10,000. At September 30, 2014, the Company had outstanding performance bonds totaling approximately \$822,283, of which \$49,613 relates to projects accounted for in discontinued operations. The revenue value remaining in backlog related to the projects of continuing operations totaled approximately \$603,748.

Certain foreign projects performed by the Company have warranty periods, typically spanning no more than one to three years beyond project completion, whereby the Company retains responsibility to maintain the project site to certain specifications during the warranty period. Generally, any potential liability of the Company is mitigated by insurance, shared responsibilities with consortium partners, and/or recourse to owner-provided specifications.

### ***Legal proceedings and other contingencies***

As is customary with negotiated contracts and modifications or claims to competitively bid contracts with the federal government, the government has the right to audit the books and records of the Company to ensure compliance with such contracts, modifications, or claims, and the applicable federal laws. The government has the ability to seek a price adjustment based on the results of such audit. Any such audits have not had, and are not expected to have, a material impact on the financial position, operations, or cash flows of the Company.

Various legal actions, claims, assessments and other contingencies arising in the ordinary course of business are pending against the Company and certain of its subsidiaries. These matters are subject to many uncertainties, and it is possible that some of these matters could ultimately be decided, resolved, or settled adversely to the Company. Although the Company is subject to various claims and legal actions that arise in the ordinary course of business, except as described below, the Company is not currently a party to any material legal proceedings or environmental claims. The Company records an accrual when it is probable a liability has been incurred and the amount of loss can be reasonably estimated. The Company does not believe any of these proceedings, individually or in the aggregate, would be expected to have a material effect on results of operations, cash flows or financial condition.

On March 19, 2013, the Company and three of its current and former executives were sued in a securities class action in the Northern District of Illinois captioned United Union of Roofers, Waterproofers & Allied Workers Local Union No. 8 v. Great Lakes Dredge & Dock Corporation et al., Case No. 1:13-cv-02115. The lawsuit, which was brought on behalf of all purchasers of the Company's securities between August 7, 2012 and March 14, 2013, primarily alleges that the defendants made false and misleading statements regarding the recognition of revenue in the demolition segment and with regard to the Company's internal control over financial reporting. This suit was filed following the Company's announcement on March 14, 2013 that it would restate its second and third quarter 2012 financial statements. Two additional, similar lawsuits captioned Boozer v. Great Lakes Dredge & Dock Corporation et al., Case No. 1:13-cv-02339, and Connors v. Great Lakes Dredge & Dock Corporation et al., Case No. 1:13-cv-02450, were filed in the Northern District of Illinois on March 28, 2013, and April 2, 2013, respectively. These three actions were consolidated and recaptioned In re Great Lakes Dredge & Dock Corporation Securities Litigation, Case No. 1:13-cv-02115, on June 10, 2013. The plaintiffs filed an amended class action complaint on August 9, 2013, which the defendants moved to dismiss on October 8, 2013. After briefing and oral argument by the parties, the Court entered an order on October 21, 2014 denying that motion to dismiss. The Company denies liability and intends to vigorously defend this action.

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On March 28, 2013, the Company was named as a nominal defendant, and its directors were named as defendants, in a shareholder derivative action in DuPage County Circuit Court in Illinois captioned Hammoud v. Berger et al., Case No. 2013CH001110. The lawsuit primarily alleges breaches of fiduciary duties related to allegedly false and misleading statements regarding the recognition of revenue in the demolition segment and with regard to the Company's internal control over financial reporting, which exposed the Company to securities litigation. A second, similar lawsuit captioned The City of Haverhill Retirement System v. Leight et al., Case No. 1:13-cv-02470, was filed in the Northern District of Illinois on April 2, 2013 and was voluntarily dismissed on June 10, 2013. A third, similar lawsuit captioned St. Lucie County Fire District Firefighters Pension Trust Fund v. Leight et al., Case No. 13 CH 15483, was filed in Cook County Circuit Court in Illinois on July 8, 2013, and has since been transferred to DuPage County Circuit Court and consolidated with the Hammoud action. The Hammoud/St. Lucie plaintiffs have filed a consolidated amended complaint on December 9, 2013, but the action was otherwise stayed pending a ruling on the motion to dismiss the securities class action. A fourth, similar lawsuit (that additionally named one current and one former executive as defendants) captioned Griffin v. Berger et al., Case No. 1:13-cv-04907, was filed in the Northern District of Illinois on July 9, 2013. The Griffin action was also stayed pending a ruling on the motion to dismiss the securities class action. The parties have agreed to continue to stay these matters until early December 2014.

As discussed in Note 10, on April 23, 2014, the Company completed the sale of NASDI, LLC ("NASDI") and Yankee Environmental Services, LLC, which together comprised the Company's historical demolition business, to a privately owned demolition company. Under the terms of the divestiture, the Company retained certain pre-closing liabilities relating to the disposed business. Certain of these liabilities are described below.

In 2009, NASDI received a letter stating that the Attorney General for the Commonwealth of Massachusetts is investigating alleged violations of the Massachusetts Solid Waste Act. The Company believes that the Massachusetts Attorney General is investigating waste disposal activities at an allegedly unpermitted disposal site owned by a third party with whom NASDI contracted for the disposal of waste materials in 2007 and 2008. Per the Massachusetts Attorney General's request, NASDI executed a tolling agreement regarding the matter in 2009 and engaged in further discussions with the Massachusetts Attorney General's office. Should a claim be brought, the Company intends to defend this matter vigorously.

In 2011, NASDI received a subpoena from a federal grand jury in the District of Massachusetts directing NASDI to furnish certain documents relating to certain projects performed by NASDI since January 2005. The Company conducted an internal investigation into this matter and has cooperated with the grand jury's investigation. Based on the limited information known to the Company, the Company cannot predict the outcome of the investigation, the U.S. Attorney's views of the issues being investigated, and any action the U.S. Attorney may take.

On April 24, 2014, NASDI received a subpoena from a federal grand jury in the District of Massachusetts directing NASDI to furnish certain emails for the years 2004 to the present for the email accounts of certain former and present NASDI employees. The Company is cooperating with the grand jury's investigation. Based on the limited information known to the Company, the Company cannot predict the outcome of the investigation, the U.S. Attorney's views of the issues being investigated, and any action the U.S. Attorney may take.

### 9. Investments

The Company owns 50% of TerraSea Environmental Solutions ("TerraSea") as a joint venture. TerraSea is engaged in the environmental services business through its ability to remediate contaminated soil and dredged sediment treatment. The Company has begun the discussion with its joint venture partner in TerraSea regarding the winddown of operations and liquidation of the investments.

The Company accounts for this investment under the equity method. The following is summarized financial information for this entity:

	Nine Months Ended	
	September 30,	
	2014	2013
Revenue	\$ 5,853	\$ 4,424
Gross profit	(15,241)	(714)
Loss from continuing operations	(16,110)	(1,608)
Net Loss	(16,110)	(1,608)

### 10. Business dispositions

On April 23, 2014, the Company entered into an agreement and completed the sale of NASDI, LLC and Yankee Environmental Services, LLC, its two former subsidiaries that comprised the historical demolition business. Under the terms of the agreement, the Company received cash of \$5,309 and retained the right to receive additional proceeds based upon future collections of outstanding accounts receivable and work in process existing at the date of close, including recovery of outstanding claims for additional compensation from customers, and net of future payments of accounts payable existing at the date of close, including any future payments of obligations associated with outstanding claims. In the fourth quarter of 2013, the Company recorded a preliminary loss on disposal of assets held for sale in discontinued operations, which is subject to change based upon subsequent adjustments to the purchase price related to additional proceeds.

The results of the businesses have been reported in discontinued operations as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Revenue	\$ —	\$10,964	\$ 14,439	\$ 25,396
Loss before income taxes from discontinued operations	\$(1,053)	\$(7,687)	\$(18,393)	\$(48,608)
Income tax (provision) benefit	(6)	2,377	9,275	9,990
Loss from discontinued operations, net of income taxes	<u>\$(1,059)</u>	<u>\$(5,310)</u>	<u>\$ (9,118)</u>	<u>\$(38,618)</u>



## 11. Segment information

The Company and its subsidiaries currently operate in two reportable segments: dredging and environmental & remediation. The Company's financial reporting systems present various data for management to run the business, including profit and loss statements prepared according to the segments presented. Management uses operating income to evaluate performance between the two segments. Segment information for the periods presented is provided as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
<b>Dredging</b>				
Contract revenues	\$ 167,079	\$ 155,469	\$ 486,153	\$ 465,915
Operating income	5,733	13,129	24,157	46,698
<b>Environmental &amp; remediation</b>				
Contract revenues	\$ 37,182	\$ 36,114	\$ 79,224	\$ 53,215
Operating income (loss)	2,274	800	(2,996)	(6,643)
<b>Intersegment revenues</b>	\$ (2,063)	\$ (3,721)	(4,088)	(3,990)
<b>Total</b>				
Contract revenues	\$ 202,198	\$ 187,862	\$ 561,289	\$ 515,140
Operating income	8,007	13,929	21,161	40,055

Foreign dredging revenue of \$40,040 and \$85,691 for the three and nine months ended September 30, 2014, respectively, was primarily attributable to work on the Wheatstone LNG project in Western Australia as well as work done in Brazil and the Middle East. Foreign dredging revenue for the three and nine months ended September 30, 2013 was \$32,651 and \$104,384, respectively.

During the nine months ended September 30, 2014, the Company earned significant revenue from a large, single customer foreign contract. As a result of the successful resolution of contingencies with the customer, a revision to the estimated gross profit percentage was recorded in the period. The cumulative net impact of this change increased gross profit by \$12,423 for the three months ended September 30, 2014. Due to uncertainties inherent in estimations, the Company could record further revisions to our gross profit percentage on this contract as it is completed.

The majority of the Company's long-lived assets are marine vessels and related equipment. At any point in time, the Company may employ certain assets outside of the U.S., as needed, to perform work on the Company's foreign projects.

## 12. Subsequent events

On November 4, 2014, the Company entered into a new senior secured term loan facility consisting of a term loan in an aggregate principal amount of \$50,000 (the "Term Loan Facility") pursuant to a Loan and Security Agreement (the "Loan Agreement") by and among, the lenders party thereto from time to time and Bank of America, N.A., as administrative agent. Pursuant to the term loan, the Company borrowed an aggregate principal amount of \$46,840. The proceeds from the Term Loan Facility will be used for the working capital and general corporate purposes of the Company, including to repay borrowings under the Credit Agreement made to finance the construction of the Company's dual mode articulated tug/barge trailing suction hopper dredge.

The Term Loan Facility has a term of 5 years. The borrowings under the Term Loan Facility bear interest at a fixed rate of 4.655% per annum. If an event of default occurs under the Loan Agreement, the interest rate will increase by 2.00% per annum during the continuance of such event of default.

The Term Loan Facility provides for monthly amortization payments, payable in arrears, commencing on December 4, 2014, at an annual amount of (i) approximately 10% of the principal amount of the Term Loan Facility during the first two years of the term, (ii) approximately 20% of the principal amount of the Term Loan Facility during the third and fourth years of the term, and (iii) approximately 25% of the principal amount of the Term Loan Facility during the final year of the term, with the remainder due on the maturity date of the facility. In addition, the Company has usual and customary mandatory prepayment provisions and may optionally prepay the Term Loan Facility in whole or in part at any time, subject to a minimum prepayment amount.

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The Loan Agreement includes customary representations, affirmative and negative covenants and events of default for financings of this type and includes the same financial covenants that are currently set forth in the Credit Agreement.

On November 4, 2014, the Company acquired Magnus Pacific Corporation, a California corporation (“Magnus”), for an aggregate purchase price of approximately \$50,000, subject to a customary working capital adjustment. Magnus is engaged in the business of environmental remediation, geotechnical construction, demolition, and sediments and wetlands construction.

Under the terms of the acquisition, the aggregate purchase price is satisfied by payment of \$25,000 paid at closing, the issuance of a promissory note of approximately \$14,000 (the “Promissory Note”), and an earnout payment (the “Earnout Payment”). The original principal amount of the Promissory Note will be finally determined within 60 days after the 2014 fiscal year end. Payments on the Promissory Note will be made in two equal installments on January 1, 2017 and January 1, 2018. The Promissory Note shall bear interest at 5% per annum, which shall begin to accrue on January 1, 2015, and shall continue to accrue until payment of the second installment. In the event Magnus does not achieve minimum earnings before interest, taxes, depreciation and amortization, as adjusted (“Adjusted EBITDA”) in the 2015 fiscal year, the principal amount of the Promissory Note will be reduced. The Promissory Note also is subject to reduction based on certain indemnification obligations of the shareholders. The maximum potential aggregate Earnout Payment is \$11,400 and will be determined based on the attainment of combined Adjusted EBITDA targets of Magnus and Terra Contracting Services, LLC, a wholly-owned subsidiary of the Company for the year ending December 31, 2019. The Earnout Payment may be paid in cash or shares of the Company’s common stock, at the Company’s option.

In connection with the acquisition of Magnus Pacific Corporation and the Term Loan Facility on November 4, 2014, Great Lakes Dredge & Dock Corporation entered into the sixth amendment (“Sixth Amendment”) to the Company’s Credit Agreement. The Sixth Amendment amends the Credit Agreement to permit the Term Loan Facility, permit the acquisition of Magnus Pacific and permit the issuance of up to an additional \$50,000 in aggregate principal amount of the Company’s currently outstanding 7.375% senior notes due 2019.

### **13. Subsidiary guarantors**

The Company’s long-term debt at September 30, 2014 includes \$250,000 of 7.375% senior notes due February 1, 2019. The Company’s obligations under these senior unsecured notes are guaranteed by the Company’s 100% owned domestic subsidiaries. Such guarantees are full, unconditional and joint and several.

The following supplemental financial information sets forth for the Company’s subsidiary guarantors (on a combined basis), the Company’s non-guarantor subsidiaries (on a combined basis) and Great Lakes Dredge & Dock Corporation, exclusive of its subsidiaries (“GLDD Corporation”):

- (i) balance sheets as of September 30, 2014 and December 31, 2013;
- (ii) statements of operations and comprehensive loss for the three and nine months ended September 30, 2014 and 2013; and
- (iii) statements of cash flows for the nine months ended September 30, 2014 and 2013.

Certain amounts included in the following condensed consolidating statements of cash flows for the nine months ended September 30, 2013 have been corrected to conform with current year presentation reflecting intercompany borrowings and payments as either investing or financing activities.

**GREAT LAKES DREDGE & DOCK CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATING BALANCE SHEET**

AS OF SEPTEMBER 30, 2014

(In thousands)

	<u>Subsidiary Guarantors</u>	<u>Non-Guarantor Subsidiaries</u>	<u>GLDD Corporation</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
<b>ASSETS</b>					
CURRENT ASSETS:					
Cash and cash equivalents	\$ 18,212	\$ 2,873	\$ 3	\$ —	\$ 21,088
Accounts receivable — net	98,118	—	—	—	98,118
Receivables from affiliates	164,731	3,561	33,406	(201,698)	—
Contract revenues in excess of billings	82,717	2,911	—	—	85,628
Inventories	33,194	—	—	—	33,194
Prepaid expenses and other current assets	60,207	875	(2,642)	—	58,440
Total current assets	<u>457,179</u>	<u>10,220</u>	<u>30,767</u>	<u>(201,698)</u>	<u>296,468</u>
PROPERTY AND EQUIPMENT—Net	382,325	6	—	—	382,331
GOODWILL AND OTHER INTANGIBLE ASSETS—Net	80,885	—	—	—	80,885
INVENTORIES — Noncurrent	37,324	—	—	—	37,324
INVESTMENTS IN JOINT VENTURES	8,445	—	—	—	8,445
INVESTMENTS IN SUBSIDIARIES	3,722	—	594,364	(598,086)	—
OTHER	7,409	3	4,333	—	11,745
TOTAL	<u>\$ 977,289</u>	<u>\$ 10,229</u>	<u>\$ 629,464</u>	<u>\$ (799,784)</u>	<u>\$ 817,198</u>
<b>LIABILITIES AND EQUITY</b>					
CURRENT LIABILITIES:					
Accounts payable	\$ 138,137	\$ 903	\$ 301	\$ —	\$ 139,341
Payables to affiliates	175,587	12,327	13,784	(201,698)	—
Accrued expenses	45,663	221	3,871	—	49,755
Billings in excess of contract revenues	4,978	—	—	—	4,978
Current portion of long term debt	373	—	—	—	373
Total current liabilities	<u>364,738</u>	<u>13,451</u>	<u>17,956</u>	<u>(201,698)</u>	<u>194,447</u>
7 3/8% SENIOR NOTES	—	—	250,000	—	250,000
REVOLVING CREDIT FACILITY	—	—	35,000	—	35,000
LONG TERM NOTE PAYABLE	485	—	—	—	485
DEFERRED INCOME TAXES	(363)	—	90,403	—	90,040
OTHER	11,121	—	551	—	11,672
Total liabilities	<u>375,981</u>	<u>13,451</u>	<u>393,910</u>	<u>(201,698)</u>	<u>581,644</u>
Total Great Lakes Dredge & Dock Corporation Equity	601,308	(3,222)	235,554	(598,086)	235,554
NONCONTROLLING INTERESTS	—	—	—	—	—
TOTAL EQUITY	<u>601,308</u>	<u>(3,222)</u>	<u>235,554</u>	<u>(598,086)</u>	<u>235,554</u>
TOTAL	<u>\$ 977,289</u>	<u>\$ 10,229</u>	<u>\$ 629,464</u>	<u>\$ (799,784)</u>	<u>\$ 817,198</u>

## GREAT LAKES DREDGE &amp; DOCK CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATING BALANCE SHEET

AS OF DECEMBER 31, 2013

(In thousands)

	Subsidiary Guarantors	Non-Guarantor Subsidiaries	GLDD Corporation	Eliminations	Consolidated Totals
<b>ASSETS</b>					
CURRENT ASSETS:					
Cash and cash equivalents	\$ 71,939	\$ 3,399	\$ —	\$ —	\$ 75,338
Accounts receivable — net	95,476	1,039	—	—	96,515
Receivables from affiliates	131,984	7,337	12,205	(151,526)	—
Contract revenues in excess of billings	63,591	3,841	—	—	67,432
Inventories	32,500	—	—	—	32,500
Prepaid expenses and other current assets	23,549	137	20,478	—	44,164
Assets held for sale	41,763	11,877	—	(8,536)	45,104
Total current assets	460,802	27,630	32,683	(160,062)	361,053
PROPERTY AND EQUIPMENT—Net	345,612	8	—	—	345,620
GOODWILL AND OTHER INTANGIBLE ASSETS—Net	81,302	—	—	—	81,302
INVENTORIES — Noncurrent	38,496	—	—	—	38,496
INVESTMENTS IN JOINT VENTURES	8,256	—	—	—	8,256
INVESTMENTS IN SUBSIDIARIES	1,212	—	638,955	(640,167)	—
ASSETS HELD FOR SALE—Noncurrent	8,796	60	—	—	8,856
OTHER	3,886	3	5,193	(20)	9,062
TOTAL	<u>\$ 948,362</u>	<u>\$ 27,701</u>	<u>\$ 676,831</u>	<u>\$ (800,249)</u>	<u>\$ 852,645</u>
<b>LIABILITIES AND EQUITY</b>					
CURRENT LIABILITIES:					
Accounts payable	\$ 115,235	\$ 754	\$ 132	\$ —	\$ 116,121
Payables to affiliates	96,270	24,862	30,394	(151,526)	—
Accrued expenses	28,086	15	10,430	—	38,531
Billings in excess of contract revenues	6,754	—	—	—	6,754
Current portion of long term debt	—	—	—	—	—
Liabilities held for sale	38,158	2,871	—	(8,536)	32,493
Total current liabilities	284,503	28,502	40,956	(160,062)	193,899
7 3/8% SENIOR NOTES	—	—	250,000	—	250,000
REVOLVING CREDIT FACILITY	—	—	35,000	—	35,000
DEFERRED INCOME TAXES	—	—	108,531	(20)	108,511
LIABILITIES HELD FOR SALE—Noncurrent	1,212	—	—	—	1,212
OTHER	21,679	—	243	—	21,922
Total liabilities	307,394	28,502	434,730	(160,082)	610,544
Total Great Lakes Dredge & Dock Corporation Equity	640,968	(801)	242,946	(640,167)	242,946
NONCONTROLLING INTERESTS	—	—	(845)	—	(845)
TOTAL EQUITY	640,968	(801)	242,101	(640,167)	242,101
TOTAL	<u>\$ 948,362</u>	<u>\$ 27,701</u>	<u>\$ 676,831</u>	<u>\$ (800,249)</u>	<u>\$ 852,645</u>

## GREAT LAKES DREDGE &amp; DOCK CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME  
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2014

(In thousands)

	<u>Subsidiary Guarantors</u>	<u>Non-Guarantor Subsidiaries</u>	<u>GLDD Corporation</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
Contract revenues	\$ 198,934	\$ 3,264	\$ —	\$ —	\$ 202,198
Costs of contract revenues	(170,911)	(6,828)	—	—	(177,739)
Gross profit	28,023	(3,564)	—	—	24,459
OPERATING EXPENSES:					
General and administrative expenses	15,988	1	73	—	16,062
Loss on sale of assets—net	390	—	—	—	390
Operating income (loss)	11,645	(3,565)	(73)	—	8,007
Interest expense—net	(60)	—	(4,642)	—	(4,702)
Equity in earnings of subsidiaries	54	—	3,316	(3,370)	—
Equity in loss of joint ventures	(5,785)	—	—	—	(5,785)
Other income	384	—	—	—	384
Income (loss) from continuing operations before income taxes	6,238	(3,565)	(1,399)	(3,370)	(2,096)
Income tax benefit	697	—	372	—	1,069
Income (loss) from continuing operations	6,935	(3,565)	(1,027)	(3,370)	(1,027)
Loss from discontinued operations, net of income taxes	(1,059)	—	(1,059)	1,059	(1,059)
Net income (loss)	5,876	(3,565)	(2,086)	(2,311)	(2,086)
Net (income) loss attributable to noncontrolling interest	—	—	—	—	—
Net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation	\$ 5,876	\$ (3,565)	\$ (2,086)	\$ (2,311)	\$ (2,086)
Comprehensive income (loss) attributable to Great Lakes Dredge & Dock Corporation	\$ 5,707	\$ (3,981)	\$ (2,671)	\$ (1,726)	\$ (2,671)

**GREAT LAKES DREDGE & DOCK CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME  
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013****(In thousands)**

	<u>Subsidiary Guarantors</u>	<u>Non-Guarantor Subsidiaries</u>	<u>GLDD Corporation</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
Contract revenues	\$ 179,514	\$ 8,348	\$ —	\$ —	\$ 187,862
Costs of contract revenues	(149,966)	(10,060)	—	—	(160,026)
Gross profit	29,548	(1,712)	—	—	27,836
OPERATING EXPENSES:					
General and administrative expenses	17,121	—	—	—	17,121
Gain on sale of assets—net	(3,214)	—	—	—	(3,214)
Operating income (loss)	15,641	(1,712)	—	—	13,929
Interest expense—net	(65)	(71)	(5,406)	—	(5,542)
Equity in earnings of subsidiaries	304	—	12,711	(13,015)	—
Equity in earnings of joint ventures	1,427	—	—	—	1,427
Other income (expense)	(187)	9	—	—	(178)
Income (loss) from continuing operations before income taxes	17,120	(1,774)	7,305	(13,015)	9,636
Income tax provision	(2,331)	—	(729)	—	(3,060)
Income (loss) from continuing operations	14,789	(1,774)	6,576	(13,015)	6,576
Loss from discontinued operations, net of income taxes	(5,310)	(198)	(5,310)	5,508	(5,310)
Net income (loss)	9,479	(1,972)	1,266	(7,507)	1,266
Net loss attributable to noncontrolling interest	—	—	182	—	182
Net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation	9,479	(1,972)	1,448	(7,507)	1,448
Comprehensive income (loss) attributable to Great Lakes Dredge & Dock Corporation	\$ 9,391	\$ (2,023)	\$ 1,309	\$ (7,368)	\$ 1,309

**GREAT LAKES DREDGE & DOCK CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014****(In thousands)**

	<u>Subsidiary Guarantors</u>	<u>Non-Guarantor Subsidiaries</u>	<u>GLDD Corporation</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
Contract revenues	\$ 540,199	\$ 21,090	\$ —	\$ —	\$ 561,289
Costs of contract revenues	(463,718)	(26,002)	—	—	(489,720)
Gross profit	76,481	(4,912)	—	—	71,569
OPERATING EXPENSES:					
General and administrative expenses	49,776	1	73	—	49,850
Loss on sale of assets—net	558	—	—	—	558
Operating income (loss)	26,147	(4,913)	(73)	—	21,161
Interest expense—net	91	(261)	(14,560)	—	(14,730)
Equity in earnings (loss) of subsidiaries	(52)	—	15,915	(15,863)	—
Equity in loss of joint ventures	(9,063)	—	—	—	(9,063)
Gain on bargain purchase acquisition	2,197	—	—	—	2,197
Other income	403	7	—	—	410
Income (loss) from continuing operations before income taxes	19,723	(5,167)	1,282	(15,863)	(25)
Income tax (provision) benefit	1,307	—	(882)	—	425
Income (loss) from continuing operations	21,030	(5,167)	400	(15,863)	400
Loss from discontinued operations, net of income taxes	(9,118)	(1,343)	(9,118)	10,461	(9,118)
Net income (loss)	11,912	(6,510)	(8,718)	(5,402)	(8,718)
Net (income) loss attributable to noncontrolling interest	—	—	—	—	—
Net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation	<u>\$ 11,912</u>	<u>\$ (6,510)</u>	<u>\$ (8,718)</u>	<u>\$ (5,402)</u>	<u>\$ (8,718)</u>
Comprehensive income (loss) attributable to Great Lakes Dredge & Dock Corporation	<u>\$ 11,713</u>	<u>\$ (6,899)</u>	<u>\$ (9,306)</u>	<u>\$ (4,814)</u>	<u>\$ (9,306)</u>

**GREAT LAKES DREDGE & DOCK CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013****(In thousands)**

	<u>Subsidiary Guarantors</u>	<u>Non-Guarantor Subsidiaries</u>	<u>GLDD Corporation</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
Contract revenues	\$ 497,486	\$ 17,654	\$ —	\$ —	\$ 515,140
Costs of contract revenues	(422,764)	(20,034)	—	—	(442,798)
Gross profit	74,722	(2,380)	—	—	72,342
<b>OPERATING EXPENSES:</b>					
General and administrative expenses	48,695	5	—	—	48,700
Proceeds from loss of use claim	(13,272)	—	—	—	(13,272)
Gain on sale of assets—net	(3,141)	—	—	—	(3,141)
Operating income (loss)	42,440	(2,385)	—	—	40,055
Interest expense—net	(214)	(160)	(16,297)	—	(16,671)
Equity in earnings of subsidiaries	306	—	39,777	(40,083)	—
Equity in earnings of joint ventures	452	—	—	—	452
Other expense	(55)	(348)	—	—	(403)
Income (loss) from continuing operations before income taxes	42,929	(2,893)	23,480	(40,083)	23,433
Income tax (provision) benefit	45	2	(8,373)	—	(8,326)
Income (loss) from continuing operations	42,974	(2,891)	15,107	(40,083)	15,107
Loss from discontinued operations, net of income taxes	(38,618)	(265)	(38,618)	38,883	(38,618)
Net income (loss)	4,356	(3,156)	(23,511)	(1,200)	(23,511)
Net loss attributable to noncontrolling interest	—	—	151	—	151
Net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation	<u>\$ 4,356</u>	<u>\$ (3,156)</u>	<u>\$ (23,360)</u>	<u>\$ (1,200)</u>	<u>\$ (23,360)</u>
Comprehensive income (loss) attributable to Great Lakes Dredge & Dock Corporation	<u>\$ 4,234</u>	<u>\$ (3,287)</u>	<u>\$ (23,613)</u>	<u>\$ (947)</u>	<u>\$ (23,613)</u>



**GREAT LAKES DREDGE & DOCK CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014****(In thousands)**

	<u>Subsidiary Guarantors</u>	<u>Non-Guarantor Subsidiaries</u>	<u>GLDD Corporation</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
<b>OPERATING ACTIVITIES:</b>					
Net cash flows provided by (used in) operating activities of continuing operations	\$ 24,488	\$ (3,357)	\$ (5,840)	\$ —	\$ 15,291
Net cash flows used in operating activities of discontinued operations	(4,000)	(1,024)	—	—	(5,024)
Cash provided by (used in) operating activities	20,488	(4,381)	(5,840)	—	10,267
<b>INVESTING ACTIVITIES:</b>					
Purchases of property and equipment	(66,433)	—	—	—	(66,433)
Proceeds from dispositions of property and equipment	1,614	—	—	—	1,614
Payments on vendor performance obligations	(3,100)	—	—	—	(3,100)
Payments for acquisitions of businesses	(2,048)	—	—	—	(2,048)
Net change in accounts with affiliates	(9,402)	—	—	9,402	—
Net cash flows used in investing activities of continuing operations	(79,369)	—	—	9,402	(69,967)
Net cash flows provided by investing activities of discontinued operations	5,275	—	—	—	5,275
Cash used in investing activities	(74,094)	—	—	9,402	(64,692)
<b>FINANCING ACTIVITIES:</b>					
Deferred financing fees	—	—	(845)	—	(845)
Taxes paid on settlement of vested share awards	—	—	(501)	—	(501)
Repayments of equipment debt	(121)	—	—	—	(121)
Purchase of noncontrolling interest	—	—	(205)	—	(205)
Net change in accounts with affiliates	—	3,595	5,807	(9,402)	—
Exercise of options and purchases from employee stock plans	—	—	1,542	—	1,542
Excess income tax benefit from share-based compensation	—	—	45	—	45
Borrowings under revolving loans	—	—	105,000	—	105,000
Repayments of revolving loans	—	—	(105,000)	—	(105,000)
Net cash flows provided by (used in) financing activities of continuing operations	(121)	3,595	5,843	(9,402)	(85)
Cash provided by (used in) financing activities	(121)	3,595	5,843	(9,402)	(85)
Effect of foreign currency exchange rates on cash and cash equivalents	—	260	—	—	260
Net increase (decrease) in cash and cash equivalents	(53,727)	(526)	3	—	(54,250)
Cash and cash equivalents at beginning of period	71,939	3,399	—	—	75,338
Cash and cash equivalents at end of period	<u>\$ 18,212</u>	<u>\$ 2,873</u>	<u>\$ 3</u>	<u>\$ —</u>	<u>\$ 21,088</u>

**GREAT LAKES DREDGE & DOCK CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013****(In thousands)**

	<u>Subsidiary Guarantors</u>	<u>Non-Guarantor Subsidiaries</u>	<u>GLDD Corporation</u>	<u>Eliminations</u>	<u>Consolidated Totals</u>
<b>OPERATING ACTIVITIES:</b>					
Net cash flows provided by (used in) operating activities of continuing operations	\$ 47,543	\$ (6,776)	\$ (29,542)	\$ —	\$ 11,225
Net cash flows used in operating activities of discontinued operations	(8,054)	(437)	—	—	(8,491)
Cash provided by (used in) operating activities	39,489	(7,213)	(29,542)	—	2,734
<b>INVESTING ACTIVITIES:</b>					
Purchases of property and equipment	(37,968)	—	—	—	(37,968)
Proceeds from dispositions of property and equipment	4,194	—	—	—	4,194
Proceeds from vendor performance obligations	13,600	—	—	—	13,600
Net change in accounts with affiliates	(5,309)	—	—	5,309	—
Net cash flows used in investing activities of continuing operations	(25,483)	—	—	5,309	(20,174)
Net cash flows used in investing activities of discontinued operations	(149)	—	—	—	(149)
Cash used in investing activities	(25,632)	—	—	5,309	(20,323)
<b>FINANCING ACTIVITIES:</b>					
Repayments of long term note payable	—	—	(10,547)	—	(10,547)
Taxes paid on settlement of vested share awards	—	—	(305)	—	(305)
Repayment of equipment debt	(6)	—	—	—	(6)
Net change in accounts with affiliates	—	9,700	(4,391)	(5,309)	—
Exercise of options and purchases from employee stock plans	—	—	581	—	581
Excess income tax benefit from share-based compensation	—	—	133	—	133
Borrowings under revolving loans	—	—	194,500	—	194,500
Repayments of revolving loans	—	—	(149,500)	—	(149,500)
Capital contributions	—	926	(926)	—	—
Net cash flows provided by (used in) financing activities of continuing operations	(6)	10,626	29,545	(5,309)	34,856
Net cash flows used in financing activities of discontinued operations	(36)	—	(3)	—	(39)
Cash provided by (used in) financing activities	(42)	10,626	29,542	(5,309)	34,817
Effect of foreign currency exchange rates on cash and cash equivalents	—	(346)	—	—	(346)
Net increase in cash and cash equivalents	13,815	3,067	—	—	16,882
Cash and cash equivalents at beginning of period	24,272	168	—	—	24,440
Cash and cash equivalents at end of period	<u>\$ 38,087</u>	<u>\$ 3,235</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 41,322</u>

**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.**

***Cautionary note regarding forward-looking statements***

Certain statements in this Quarterly Report on Form 10-Q may constitute “forward-looking” statements as defined in Section 27A of the Securities Act of 1933 (the “Securities Act”), Section 21E of the Securities Exchange Act of 1934 (the “Exchange Act”), the Private Securities Litigation Reform Act of 1995 (the “PSLRA”) or in releases made by the Securities and Exchange Commission (“SEC”), all as may be amended from time to time. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of Great Lakes Dredge & Dock Corporation and its subsidiaries (“Great Lakes” or the “Company”), or industry results, to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Statements that are not historical fact are forward-looking statements. Forward-looking statements can be identified by, among other things, the use of forward-looking language, such as the words “plan,” “believe,” “expect,” “anticipate,” “intend,” “estimate,” “project,” “may,” “would,” “could,” “should,” “seeks,” or “scheduled to,” or other similar words, or the negative of these terms or other variations of these terms or comparable language, or by discussion of strategy or intentions. These cautionary statements are being made pursuant to the Securities Act, the Exchange Act and the PSLRA with the intention of obtaining the benefits of the “safe harbor” provisions of such laws. Great Lakes cautions investors that any forward-looking statements made by Great Lakes are not guarantees or indicative of future performance. Important assumptions and other important factors that could cause actual results to differ materially from those forward-looking statements with respect to Great Lakes, include, but are not limited to, risks and uncertainties that are described in Item 1A. “Risk Factors” of Great Lakes’ Annual Report on Form 10-K for the year ended December 31, 2013, and in other securities filings by Great Lakes with the SEC.

Although Great Lakes believes that its plans, intentions and expectations reflected in or suggested by such forward-looking statements are reasonable, actual results could differ materially from a projection or assumption in any forward-looking statements. Great Lakes’ future financial condition and results of operations, as well as any forward-looking statements, are subject to change and inherent risks and uncertainties. The forward-looking statements contained in this Quarterly Report on Form 10-Q are made only as of the date hereof and Great Lakes does not have or undertake any obligation to update or revise any forward-looking statements whether as a result of new information, subsequent events or otherwise, unless otherwise required by law.

***General***

The Company is the largest provider of dredging services in the United States. In addition, the Company is the only U.S. dredging service provider with significant international operations, which represented 18% of its dredging revenues for the first nine months of 2014, in line with the Company’s prior three year average of 18%. The mobility of the Company’s fleet enables the Company to move equipment in response to changes in demand for dredging services.

Dredging generally involves the enhancement or preservation of navigability of waterways or the protection of shorelines through the removal or replenishment of soil, sand or rock. The U.S. dredging market consists of four primary types of work: capital, coastal protection, maintenance and rivers & lakes. The Company’s bid market is defined as the aggregate dollar value of domestic dredging projects on which the Company bid or could have bid if not for capacity constraints (“bid market”). The Company experienced an average combined bid market share in the U.S. of 46% over the prior three years, including 46%, 58%, 33% and 50% of the domestic capital, coastal protection, maintenance and rivers & lakes sectors, respectively.

The Company’s largest domestic dredging customer is the U.S. Army Corps of Engineers (the “Corps”), which has responsibility for federally funded projects related to navigation and flood control of U.S. waterways. In the first nine months of 2014, the Company’s dredging revenues earned from contracts with federal government agencies, including the Corps as well as other federal entities such as the U.S. Coast Guard and the U.S. Navy were approximately 76% of dredging revenues, an increase compared to the Company’s prior three year average of 59%.

The Company’s environmental & remediation subsidiaries provide soil, water and sediment environmental remediation for the municipal and private party markets. Remediation involves the retrieval and removal of contamination from an environment through the use of separation techniques or disposal based on the quantity and severity of the contamination. Besides environmental remediation, the environmental & remediation segment performs industrial cleaning, abatement services and hazardous waste removal. In the first nine months of 2014, environmental & remediation revenues accounted for 14% of total revenues.

The Company operates in four operating segments that, through aggregation, comprise two reportable segments: dredging and environmental & remediation, previously referred to as the demolition segment. The historical demolition business has been retrospectively presented as discontinued operations and is no longer reflected in continuing operations. Four operating segments were aggregated into two reportable segments as the segments have similarity in economic margins, services, production processes, customer types, distribution methods and regulatory environment. The Company has determined that the operating segments are the Company’s four reporting units.

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### *Results of operations*

The following tables set forth the components of net income (loss) attributable to Great Lakes Dredge & Dock Corporation and Adjusted EBITDA from continuing operations, as defined below, as a percentage of contract revenues for the three and nine months ended September 30, 2014 and 2013:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Contract revenues	100.0 %	100.0 %	100.0 %	100.0 %
Costs of contract revenues	(87.9)	(85.2)	(87.2)	(86.0)
Gross profit	12.1	14.8	12.8	14.0
General and administrative expenses	7.9	9.1	8.9	9.5
Proceeds from loss of use claim	—	—	—	(2.6)
(Gain) loss on sale of assets—net	0.2	(1.7)	0.1	(0.6)
Operating income	4.0	7.4	3.8	7.7
Interest expense—net	(2.3)	(3.0)	(2.6)	(3.2)
Equity in earnings (loss) of joint ventures	(2.9)	0.8	(1.6)	0.1
Gain on bargain purchase acquisition	—	—	0.4	—
Other income (expense)	0.2	(0.1)	0.1	(0.1)
Income (loss) from continuing operations before income taxes	(1.0)	5.1	0.1	4.5
Income tax (provision) benefit	0.5	(1.6)	0.1	(1.6)
Income (loss) from continuing operations	(0.5)	3.5	0.2	2.9
Loss from discontinued operations, net of income taxes	(0.5)	(2.8)	(1.6)	(7.5)
Net income (loss)	(1.0)	0.7	(1.5)	(4.6)
Net loss attributable to noncontrolling interest	—	0.1	—	—
Net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation	(1.0)%	0.8%	(1.5)%	(4.6)%
Adjusted EBITDA from continuing operations	6.6%	14.1 %	8.1%	14.3 %

Adjusted EBITDA from continuing operations, as provided herein, represents net income attributable to common stockholders of Great Lakes Dredge & Dock Corporation, adjusted for net interest expense, income taxes, depreciation and amortization expense, debt extinguishment, accelerated maintenance expense for new international deployments, goodwill or asset impairments and gains on bargain purchase acquisitions. Adjusted EBITDA from continuing operations is not a measure derived in accordance with accounting principles generally accepted in the United States of America (“GAAP”). The Company presents Adjusted EBITDA from continuing operations as an additional measure by which to evaluate the Company’s operating trends. The Company believes that Adjusted EBITDA from continuing operations is a measure frequently used to evaluate performance of companies with substantial leverage and that the Company’s primary stakeholders (i.e., its stockholders, bondholders and banks) use Adjusted EBITDA from continuing operations to evaluate the Company’s period to period performance. Additionally, management believes that Adjusted EBITDA from continuing operations provides a transparent measure of the Company’s recurring operating performance and allows management to readily view operating trends, perform analytical comparisons and identify strategies to improve operating performance. For this reason, the Company uses a measure based upon Adjusted EBITDA from continuing operations to assess performance for purposes of determining compensation under the Company’s incentive plan. Adjusted EBITDA from continuing operations should not be considered an alternative to, or more meaningful than, amounts determined in accordance with GAAP including: (a) operating income as an indicator of operating performance; or (b) cash flows from operations as a measure of liquidity. As such, the Company’s use of Adjusted EBITDA from continuing operations, instead of a GAAP measure, has limitations as an analytical tool, including the inability to determine profitability or liquidity due to the exclusion of accelerated maintenance expense for new international deployments, goodwill or asset impairments, gains on bargain purchase acquisitions, interest and income tax expense and the associated significant cash requirements and the exclusion of depreciation and amortization, which represent significant and unavoidable operating costs given the level of indebtedness and capital expenditures needed to maintain the Company’s business. For these reasons, the Company uses operating income to measure the Company’s operating performance and uses Adjusted EBITDA from continuing operations only as a supplement. The following is a reconciliation of Adjusted EBITDA from continuing operations to net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation:

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(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net income (loss) attributable to common stockholders of Great Lakes Dredge & Dock Corporation	\$ (2,086)	\$ 1,448	\$ (8,718)	\$ (23,360)
Loss from discontinued operations, net of income taxes	(1,059)	(5,310)	(9,118)	(38,618)
Net loss attributable to noncontrolling interest	—	182	—	151
Income from continuing operations	(1,027)	6,576	400	15,107
Adjusted for:				
Interest expense—net	4,702	5,542	14,730	16,671
Income tax provision (benefit)	(1,069)	3,060	(425)	8,326
Depreciation and amortization	10,823	11,297	32,744	33,777
Gain on bargain purchase acquisition	—	—	(2,197)	—
Adjusted EBITDA from continuing operations	<u>\$13,429</u>	<u>\$26,475</u>	<u>\$45,252</u>	<u>\$ 73,881</u>

The following table sets forth, by segment and type of work, the Company's contract revenues for each of the periods indicated:

Revenues (in thousands)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2014	2013	Change	2014	2013	Change
Dredging:						
Capital—U.S.	\$ 57,514	\$ 43,045	33.6 %	\$ 133,683	\$ 128,027	4.4 %
Capital—foreign	40,040	32,651	22.6 %	85,691	104,384	(17.9)%
Coastal protection	31,939	54,398	(41.3)%	158,548	163,546	(3.1)%
Maintenance	26,577	12,687	109.5 %	85,228	47,090	81.0 %
Rivers & lakes	11,009	12,688	(13.2)%	23,003	22,868	0.6 %
Total dredging revenues	<u>167,079</u>	<u>155,469</u>	<u>7.5 %</u>	<u>486,153</u>	<u>465,915</u>	<u>4.3 %</u>
Environmental & remediation	37,182	36,114	3.0 %	79,224	53,215	48.9 %
Intersegment revenue	(2,063)	(3,721)	(44.6)%	(4,088)	(3,990)	2.5 %
Total revenues	<u>\$202,198</u>	<u>\$187,862</u>	<u>7.6 %</u>	<u>\$561,289</u>	<u>\$515,140</u>	<u>9.0 %</u>

Total revenue for the 2014 third quarter was \$202.2 million, an increase of \$14.3 million or 8% from \$187.9 million during the 2013 third quarter. For the nine months ended September 30, 2014, total revenue increased to \$561.3 million from \$515.1 million during the same period in the prior year, an increase of 9%. For the nine months ended September 30, 2014, increases in maintenance, domestic capital, rivers & lakes and environmental & remediation revenues were slightly offset by decreases in foreign capital and coastal protection revenues.

Capital dredging consists primarily of port expansion projects, which involve the deepening of channels to allow access by larger, deeper draft ships and the provision of land fill used to expand port facilities. In addition to port work, capital projects also include land reclamations, trench digging for pipelines, tunnels and cables, and other dredging related to the construction of breakwaters, jetties, canals and other marine structures. Domestic capital dredging revenue increased by \$14.5 million, or 34%, to \$57.5 million, in the 2014 third quarter when compared to the same quarter in 2013. For the nine months ended September 30, 2014, domestic capital dredging revenues increased \$5.7 million, or 4%, compared to the same period in 2013. Domestic capital dredging revenues in the nine months ended September 30, 2014 were primarily earned by port deepening projects in Miami and on the Delaware River. These projects were offset by two 2013 coastal restoration projects in Louisiana that did not repeat in the current year.

Foreign capital projects typically involve land reclamations, channel deepening and port infrastructure development. In the third quarter of 2014 foreign dredging revenue was \$40.0 million, an increase of \$7.4 million, or 23%. Foreign dredging revenue was \$85.7 million for the nine months ended September 30, 2014, a decrease of \$18.7 million, or 18% compared to the same period in 2013. Revenue in the nine months ended September 30, 2014 was driven by the Wheatstone LNG Project in Western Australia, a project in the Middle East and two projects in Brazil. In comparison, revenue for the first nine months of 2013 was driven by two higher revenue producing projects in the Middle East.

Coastal protection projects generally involve moving sand from the ocean floor to shoreline locations where erosion threatens shoreline assets. Coastal protection revenue decreased \$22.5 million or 41% to \$31.9 million in the 2014 third quarter compared to the 2013 third quarter. Year-to-date 2014 coastal protection revenue decreased \$5.0 million, or 3% to \$158.5 million compared to the first

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three quarters of 2013. A large number of projects in New York and New Jersey for the repair of shorelines damaged as a result of Superstorm Sandy continued to add to revenue during the nine months ended September 30, 2014; however, the dollar value of these Superstorm Sandy projects was lower than in the same period of the prior year. Additionally, the Company continued work on projects in South Carolina, North Carolina and Florida during the nine months ended September 30, 2014.

Maintenance dredging consists of the re-dredging of previously deepened waterways and harbors to remove silt, sand and other accumulated sediments. Maintenance revenue in the third quarter of 2014 increased by \$13.9 million, or 109%, compared to the same period in 2013. Maintenance revenue for the nine months ended September 30, 2014 increased \$38.1 million, or 81% to \$85.2 million compared to the first nine months of 2013. Year-to-date increases were the result of large maintenance projects in New York as well as significant harbor work in Maryland and Georgia. The Company also worked on projects in Florida, Tennessee and Mississippi during the first nine months of 2014.

Domestic rivers & lakes dredging and related operations typically consist of lake and river dredging, inland levee and construction dredging, environmental restoration and habitat improvement and other marine construction projects. Rivers & lakes revenue in the third quarter of 2014 was \$11.0 million, a decrease of \$1.7 million or 13% compared to the third quarter of 2013. Rivers & lakes revenue for the nine months ended September 30, 2014 was up \$0.1 million or 1% to \$23.0 million. Rivers & lakes revenue was driven by a large lake project in Illinois, a river project in Nebraska and a private company project in Florida. Year-to-date 2014 increases were slightly offset by a large municipal lake project in Texas that did not repeat in the current year.

The environmental & remediation segment recorded revenues of \$37.2 million for the three months ended September 30, 2014, up 3% compared to \$36.1 million for the same period in 2013. Environmental & remediation segment revenues for the nine months ended September 30, 2014 were \$79.2, an increase of \$26.0 million or 49% compared to the same period in 2013. The increase is attributable to a greater number of environmental & remediation projects in the first nine months of 2014, including large remediation projects in New Jersey and Michigan. Additionally, the environmental & remediation segment teamed with Rivers & lakes to work on a large lake project in Illinois during the first three quarters of 2014.

Consolidated gross profit for the 2014 third quarter decreased by 12% to \$24.5 million, from \$27.8 million in the third quarter of 2013. Gross profit margin (gross profit divided by revenue) for the 2014 third quarter decreased to 12.1% from 14.8% in the 2013 third quarter. Gross profit for the nine months ended September 30, 2014 decreased by 1% to \$71.6 million, from \$72.3 million in the first nine months of 2013, resulting in a decrease in gross profit margin to 12.8% from 14.0%. Gross profit margin year-to-date 2014 was lower due to higher unearned plant costs associated with two dredges which were in dry dock during the 2014 third quarter in addition to higher operating overhead costs compared to same period in the prior year. Additionally, fewer projects in the Middle East in 2014 further lowered the gross profit margin in the first nine months of the current year as fixed costs impacted the gross profit of our foreign operations. Improved contract margins in the environmental & remediation segment partially offset the dredging gross profit margin decreases.

General and administrative expenses totaled \$16.1 million for the quarter ended September 30, 2014, down \$1.1 million or 6% from the third quarter of 2013. General and administrative expenses totaled \$49.9 million for the nine months ended September 30, 2014 which was slightly higher than the same period in the prior year. Additional payroll and benefit expenses of \$2.4 million and higher office expenses of \$1.0 million were mostly offset by a \$1.5 million decrease in legal and professional fees during the first nine months of 2014.

Operating income for the three months ended September 30, 2014 was \$8.0 million compared to \$13.9 million in the same period of 2013. The operating income for the nine months ended September 30, 2014 was \$21.2 million compared to \$40.1 million in the same period of 2013. Besides the change in gross profit and general and administrative expenses, the lower operating income for the nine months ended September 30, 2014 is primarily due to the \$13.3 million in proceeds from a loss of use claim received during the 2013 second quarter.

Net interest expense totaled \$4.7 million for the three months ended September 30, 2014, down from interest expense of \$5.5 million from the same period of 2013. Net interest expense totaled \$14.7 million and \$16.7 million for the nine months ended September 30, 2014 and 2013, respectively. Net interest expense for the first three quarters of 2014 is down compared to the same period in the prior year due to lower interest expense associated with the Company's revolving credit facility during the current year as well as higher financing fees associated with amendments to our debt facilities in the prior year.

The income tax expense for the nine months ended September 30, 2014 was a benefit of \$0.4 million compared to a provision of \$8.3 million for the same period of 2013. The decrease in income tax provision for the first nine months of 2014 was attributable to the lower taxable operating income in 2014. The Company expects the tax rate for the full year before consideration of nondeductible pretax items to remain near 40%.



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Net loss from continuing operations was \$1.0 million and the loss per diluted share was \$0.01 for the 2014 third quarter compared to a net income from continuing operations of \$6.6 million and earnings per diluted share of \$0.11 for the same period of 2013. Net income from continuing operations was \$0.4 million with earnings per diluted share of \$0.01 for the nine months ended September 30, 2014 compared to net income from continuing operations of \$15.1 million with earnings per diluted share of \$0.25 for the nine months ended September 30, 2013. The decrease in 2014 is due to lower operating income described above in addition to a \$9.1 million charge in equity in loss of joint ventures during 2014. These decreases in 2014 were partially offset by a \$2.2 million noncash bargain purchase gain recognized during the second quarter of 2014. This gain is related to a small acquisition in our environmental & remediation segment.

Adjusted EBITDA (as defined on page 28) was \$13.4 million and \$45.3 million for the three and nine months ended September 30, 2014 compared with \$26.5 million and \$73.9 million in the same 2013 periods. This decrease is the result of lower operating income in the current year period as described above.

### ***Results by segment***

#### *Dredging*

Dredging revenues for the three and nine months ended September 30, 2014 were \$167.1 million and \$486.2 million, respectively, compared to \$155.5 million and \$465.9 million for the same period of 2013. The dredging segment for the nine months ended September 30, 2014 included increases in maintenance, domestic capital and rivers & lakes dredging revenues which were slightly offset by decreases in coastal protection and foreign capital revenues. The current year benefited from the Wheatstone LNG project in Western Australia, the port deepening project in Miami, as well as projects in New York and New Jersey to repair damaged shorelines as a result of Superstorm Sandy. In addition, several maintenance projects in New York, Maryland, and Georgia contributed to increased revenues during the nine months ended September 30, 2014. Dredging revenues in the first nine months of 2013 were driven by additional revenue from Superstorm Sandy projects as well as two projects in the Middle East and two coastal restoration projects in Louisiana that did not repeat in the current year.

Gross profit margin in the dredging segment was 10.7% and 12.6% for the three and nine months ended September 30, 2014 compared to a gross profit margin of 14.5% and 14.2% for the same period in the prior year. Dredging gross profit margin was lower due to higher unearned plant costs associated with two dredges which were in dry dock during the 2014 third quarter in addition to higher operating overhead compared to same period in the prior year. Additionally, fewer projects in the Middle East in 2014 further lowered the gross profit margin in the first nine months of the current year as fixed costs impacted the gross profit of our foreign operations.

Dredging segment operating income was \$5.7 million and \$24.2 million for the three and nine months ended September 30, 2014 compared to operating income of \$13.1 million and \$46.7 million for the three and nine months ended September 30, 2013. The decrease in operating income is result of the change in gross profit, described above, the \$9.1 million charge in equity in loss of joint ventures during 2014 and the \$13.3 million in proceeds from loss of use claim received during the 2013 second quarter.

#### *Environmental & remediation*

Environmental & remediation revenues for the three and nine months ended September 30, 2014 totaled \$37.2 million and \$79.2 million, respectively, compared to \$36.1 million and \$53.2 million for the same period in 2013. Environmental & remediation revenues for the first nine months of 2014 increased as a result of a greater number of projects, including large remediation projects in New Jersey and Michigan as well as a large lake project in Illinois.

The environmental & remediation segment had a gross profit margin of 17.7% and 13.0% for the three and nine months ended September 30, 2014 and a gross profit margin of 14.6% and 11.4% for the same periods in the prior year. During the first nine months of 2014, better fixed cost coverage allowed for improvements in the gross profit margin.

The environmental & remediation segment had an operating profit of \$2.3 million and an operating loss of \$3.0 million for the three and nine months ended September 30, 2014, compared to an operating profit of \$0.8 million and an operating loss of \$6.6 million for the same periods of 2013. The change in operating loss is the result of the foregoing increase in gross profit margin for the nine months ended September 30, 2014 offset by a \$0.7 million increase in general and administrative expenses.

On April 23, 2014, the Company completed the sale of its historical demolition business which previously was part of the environmental & remediation segment. The historical demolition business has been retrospectively presented as discontinued operations and is no longer reflected in continuing operations.

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### *Bidding activity and backlog*

The following table sets forth, by reporting segment and type of dredging work, the Company's backlog as of the dates indicated:

Backlog (in thousands)	September 30, 2014	December 31, 2013	September 30, 2013
Dredging:			
Capital—U.S.	\$ 162,109	\$ 176,117	\$ 149,071
Capital—foreign	84,232	98,666	108,458
Coastal protection	60,841	143,498	157,782
Maintenance	47,007	70,633	76,592
Rivers & lakes	95,829	26,158	16,885
Dredging Backlog	450,018	515,072	508,788
Environmental & remediation	20,581	28,330	39,056
Total Backlog	\$ 470,599	\$ 543,402	\$ 547,844

The Company's contract backlog represents its estimate of the revenues that will be realized under the portion of the contracts remaining to be performed. For dredging contracts these estimates are based primarily upon the time and costs required to mobilize the necessary assets to and from the project site, the amount and type of material to be dredged and the expected production capabilities of the equipment performing the work. For environmental & remediation contracts, these estimates are based on the time and remaining costs required to complete the project relative to total estimated project costs and project revenues agreed to with the customer. However, these estimates are necessarily subject to variances based upon actual circumstances. Because of these factors, as well as factors affecting the time required to complete each job, backlog is not always indicative of future revenues or profitability. Also, 53% of the Company's September 30, 2014 dredging backlog relates to federal government contracts, which can be canceled at any time without penalty to the government, subject to the Company's contractual right to recover the Company's actual committed costs and profit on work performed up to the date of cancellation. The Company's backlog may fluctuate significantly from quarter to quarter based upon the type and size of the projects the Company is awarded from the bid market. A quarterly increase or decrease of the Company's backlog does not necessarily result in an improvement or a deterioration of the Company's business. The Company's backlog includes only those projects for which the Company has obtained a signed contract with the customer.

The domestic dredging bid market for the 2014 third quarter totaled \$562.8 million, resulting in \$1,138.7 million of work awarded during the first nine months of 2014. This represents an increase of \$72.1 million from the first nine months of 2013. During the first three quarters, the Company was awarded the final phase of the PortMiami project for \$31.6 million as well as an LNG project in Texas for \$35.2 million. Additionally, the Company was awarded coastal protection projects in North Carolina and New Jersey. Including these awards, the Company won 21%, or \$80.7 million of the coastal protection projects awarded through September 30, 2014. For the contracts released in the current year, the Company won 32% or \$114.2 million of the domestic capital projects, 18% or \$46.6 million of the maintenance projects and 65% or \$94.5 million of the rivers & lakes projects awarded year-to-date through September 30, 2014. The Company won 30% of the overall domestic bid market through September 30, 2014, which is below the Company's prior three year average of 46%. Variability in contract wins from quarter to quarter is not unusual and one quarter's win rate is generally not indicative of the win rate the Company is likely to achieve for a full year.

The Company's contracted dredging backlog was \$450.0 million at September 30, 2014 compared to \$515.1 million of backlog as of December 31, 2013. These amounts do not reflect approximately \$4.8 million of domestic low bids pending formal award and additional phases ("options") pending on projects currently in backlog at September 30, 2014. At December 31, 2013 the amount of domestic low bids and options pending award was \$136.4 million. Subsequent to the end of the quarter, the Company was awarded a \$140 million project to deepen and widen the Suez Canal and was low bidder on six additional projects totaling approximately \$293 million.

Domestic capital dredging backlog at September 30, 2014 was \$14.0 million lower than at December 31, 2013. The Company continued to work on the PortMiami project which will continue into 2015. The Company was awarded a deepening project on the Delaware River during the second quarter of 2014 along with a large LNG project in Texas during the third quarter of 2014, both of which will continue into 2015. Included in the Company's low bids subsequent to the end of the quarter is the last deepening contract to deepen the New York Harbor to 50 feet, an approximately \$27 million project. The *Water Resources Reform and Development Act (WRRDA)* was signed in the second quarter of 2014 which authorized the Corps to begin dredging to deepen the Savannah River channel and authorizes the Port of Jacksonville and the Port of Boston and Gulf Coast ports to begin their deepening projects studies. The Company views the bill as a positive catalyst for the domestic dredging industry as it authorizes over thirty major projects for the Corps and also provides for different funding mechanisms for Federal projects.



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Coastal protection dredging backlog at September 30, 2014 was \$82.7 million lower than at December 31, 2013 as the Company completed a number of projects in backlog at year end to repair damaged shorelines in New York and New Jersey. Additionally, the Company completed large projects in South Carolina and Florida that were part of the backlog at year end. The Company was awarded two large coastal protection projects as a result of Superstorm Sandy during the second quarter of 2014. The Corps let for bid additional coastal protection projects in October 2014 of which the Company was low bidder on \$253.6 million. The Company expects additional projects to be let in the fourth quarter of 2014 and early 2015. In addition, several states are recognizing the importance of coastal protection to their communities and are increasing local funding for projects that will directly impact their communities and provide a positive impact for the domestic dredging market.

Maintenance dredging backlog was \$23.6 million lower at September 30, 2014 than at December 31, 2013. The Company primarily completed its backlog related to several large projects in Florida, Georgia and Maryland during the first nine months of 2014. The Company was awarded maintenance projects in New York and Florida during the third quarter of 2014 which added approximately \$30 million to backlog at September 30, 2014. The previously mentioned *Water Resources Reform and Development Act* calls for full use of Harbor Maintenance Trust Fund (HMTF) for maintenance of ports and waterways within ten years. With the mandate to utilize the taxes collected on imports to U.S. ports for their intended purpose of maintaining future access to the waterways and ports that support our nation's economy, the Company expects the Corps to substantially increase the projects let to bid for maintenance projects in late 2014, the fiscal year 2015 and beyond.

Rivers & lakes backlog is \$69.7 million higher at September 30, 2014 than at December 31, 2013 primarily due to the Lake Decatur award in the first quarter of 2014. Rivers & lakes continued to earn on projects in its backlog, including work on the Lake Decatur project and a private company project in Florida. Increased rainfall in the first half of 2014 which deposited additional sediment into the Mississippi River and allocation of resources from the Corps to other projects have left a backlog of projects to let from the government to maintain optimal navigation on this important waterway.

Foreign capital dredging backlog was down \$14.4 million from December 31, 2013. The Company continued to earn on the Wheatstone LNG project as well as a projects won in Brazil and the Middle East in the first quarter of 2014. Backlog from our Wheatstone LNG project and a project in the Middle East comprised a majority of the balance of backlog as of September 30, 2014. As noted above, the Company was awarded a \$140 million project to deepen and widen the Suez Canal subsequent to the end of the 2014 third quarter that will be included in future backlog.

Environmental & remediation services backlog was \$7.7 million lower at September 30, 2014 than at December 31, 2013. The decrease was primarily driven by the revenue earned on the large remediation projects in New Jersey. Terra's reputation in the remediation specialty contracting business has allowed the division to expand into new territory and complementary services for its clients. The two segments of the Company have combined product offerings during the year to serve our client's needs. Terra's combined service offering with rivers & lakes' dredging highlights an important growth element of the Company.

### ***Liquidity and capital resources***

The Company's principal sources of liquidity are net cash flows provided by operating activities and proceeds from previous issuances of long term debt. The Company's principal uses of cash are to meet debt service requirements, finance capital expenditures, provide working capital and other general corporate purposes.

The Company's net cash provided by operating activities of continuing operations for the nine months ended September 30, 2014 and 2013 totaled \$15.3 million and \$11.2 million, respectively. Normal increases or decreases in the level of working capital relative to the level of operational activity impact cash flow from operating activities. The increase in the current year from the nine months ended September 30, 2013 is related to a decrease in the investment in working capital partially offset by lower adjusted EBITDA from continuing operations in the current year.

The Company's net cash flows used in investing activities of continuing operations for the first nine months of 2014 and 2013 totaled \$70.0 million and \$20.2 million, respectively. Investing activities in both periods primarily relate to normal course upgrades and capital maintenance of the Company's dredging fleet. During the nine months ended September 30, 2014, the Company spent \$31.4 million on construction in progress for a vessel being built to our specifications. The Company's net cash flows provided by (used in) financing activities of continuing operations for the nine months ended September 30, 2014 and 2013 totaled \$(0.1) million and \$34.9 million. The change in net cash flows from financing activities is primarily due to net borrowings on the Company's revolver during the first nine months of 2013 of \$45.0 million. Also in 2013, the Company paid \$10.5 million on a promissory note related to the Terra acquisition.

On June 4, 2012, the Company entered into a senior revolving credit agreement (the "Credit Agreement") with certain financial institutions from time to time party thereto as lenders, Wells Fargo Bank, National Association, as Administrative Agent, Swingline Lender and an Issuing Lender, Bank of America, N.A., as Syndication Agent and PNC Bank, National Association, BMO Harris Bank N.A. and Fifth Third Bank, as Co-Documentation Agents. The Credit Agreement, as subsequently amended, provides for a senior revolving credit facility in an aggregate principal amount of up to \$210 million, multicurrency borrowings up to a \$50 million sublimit

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and swingline loans up to a \$10 million sublimit. The Credit Agreement also includes an incremental loans feature that will allow the Company to increase the senior revolving credit facility by an aggregate principal amount of up to \$15 million. This is subject to lenders providing incremental commitments for such increase, provided that no default or event of default exists, and the Company being in pro forma compliance with the existing financial covenants, both before and after giving effect to the increase, and subject to other standard conditions.

On September 15, 2014, the Company entered into the fifth amendment (the "Fifth Amendment") to the Credit Agreement which exercised a portion of the incremental loans feature of the Credit Agreement that allowed the Company to increase the aggregate revolving commitment. A new lender provided an incremental commitment of \$35 million increasing the aggregate revolving commitment to \$210 million. Additionally, the Fifth Amendment allowed full use of the aggregate revolving commitment for the issuance of letters of credit and decreased the required ratio of aggregate orderly liquidation value of pledged collateral from 1.5 times to 1.27 times the aggregate revolving commitment. The Fifth Amendment further amended the Credit Agreement so that the Credit Agreement will remain secured and collateralized by perfected liens on certain of the Company's vessels and its domestic accounts receivable, subject to permitted liens and prior interests of other parties.

In connection with the Company's entry into the Fifth Amendment, Zurich American Insurance Company, the Company's surety provider, secured permitted second mortgages on the same vessels securing the obligations under the Credit Agreement.

Depending on the Company's consolidated leverage ratio (as defined in the Credit Agreement), borrowings under the revolving credit facility will bear interest at the option of the Company of either a LIBOR rate plus a margin of between 1.50% to 2.50% per annum or a base rate plus a margin of between 0.50% to 1.50% per annum.

The credit facility contains affirmative, negative and financial covenants customary for financings of this type. The Credit Agreement also contains customary events of default (including non-payment of principal or interest on any material debt and breaches of covenants) as well as events of default relating to certain actions by the Company's surety bonding provider. The Credit Agreement requires the Company to maintain a net leverage ratio less than or equal to 4.50 to 1.00 as of the end of each fiscal quarter and a minimum fixed charge coverage ratio of 1.25 to 1.00.

On November 4, 2014, the Company entered into a new senior secured term loan facility consisting of a term loan in an aggregate principal amount of \$50 million (the "Term Loan Facility") pursuant to a Loan and Security Agreement (the "Loan Agreement") by and among, the lenders party thereto from time to time and Bank of America, N.A., as administrative agent. Pursuant to the term loan, the Company borrowed an aggregate principal amount of \$46.8 million. The proceeds from the Term Loan Facility will be used for the working capital and general corporate purposes of the Company, including to repay borrowings under the Credit Agreement made to finance the construction of the Company's dual mode articulated tug/barge trailing suction hopper dredge.

The Term Loan Facility has a term of 5 years. The borrowings under the Term Loan Facility bear interest at a fixed rate of 4.655% per annum. If an event of default occurs under the Loan Agreement, the interest rate will increase by 2.00% per annum during the continuance of such event of default.

The Term Loan Facility provides for monthly amortization payments, payable in arrears, commencing on December 4, 2014, at an annual amount of (i) approximately 10% of the principal amount of the Term Loan Facility during the first two years of the term, (ii) approximately 20% of the principal amount of the Term Loan Facility during the third and fourth years of the term, and (iii) approximately 25% of the principal amount of the Term Loan Facility during the final year of the term, with the remainder due on the maturity date of the facility. In addition, the Company has usual and customary mandatory prepayment provisions and may optionally prepay the Term Loan Facility in whole or in part at any time, subject to a minimum prepayment amount.

The Loan Agreement includes customary representations, affirmative and negative covenants and events of default for financings of this type and includes the same financial covenants that are currently set forth in the Credit Agreement.

The obligations of Great Lakes under the Credit Agreement are unconditionally guaranteed, on a joint and several basis, by each existing and subsequently acquired or formed material direct and indirect domestic subsidiary of the Company. During a year, the Company frequently borrows and repays amounts under its revolving credit facility. As of September 30, 2014, the Company had \$35.0 million of borrowings on the revolver and \$117.8 million of letters of credit outstanding, resulting in \$57.2 million of availability under the Credit Agreement. Borrowings under the line of credit may be limited based on the Company's requirements to comply with its covenants. At September 30, 2014, the Company was in compliance with its various covenants under its Credit Agreement.

On September 15, 2014, the Company terminated its \$24 million international letter of credit facility with Wells Fargo Bank, National Association, as successor by merger to Wells Fargo HSBC Trade Bank, as amended. On the date of termination, there were no letters of credit or other indebtedness outstanding under this facility, and the loan documents providing for the facility, and the liens and security interests securing it, were terminated and released.

At September 30, 2014, the Company also had \$250 million of 7.375% senior notes outstanding, which mature in February 2019.

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Performance and bid bonds are customarily required for dredging and marine construction projects, as well as some environmental & remediation projects. The Company has a bonding agreement (the “Zurich Bonding Agreement”) with Zurich American Insurance Company (“Zurich”) under which the Company can obtain performance, bid and payment bonds. The Company also has outstanding bonds with Travelers Casualty and Surety Company of America. Bid bonds are generally obtained for a percentage of bid value and amounts outstanding typically range from \$1 million to \$10 million. At September 30, 2014, the Company had outstanding performance bonds totaling at approximately \$822.3 million, of which \$49.6 million relates to projects accounted for in discontinued operations. The revenue value remaining in backlog related to the projects of continuing operations totaled approximately \$603.7 million.

In connection with the sale of NASDI, LLC and Yankee Environmental Services, LLC, the Company’s two subsidiaries that comprised the historical demolition business, on April 23, 2014, the Company, certain of its subsidiaries and Zurich entered into a rider to the Zurich Bonding Agreement. Under this rider, Zurich consented to the sale and agreed, among other things, to release and discharge such subsidiaries from their obligations under the Zurich Bonding Agreement, and release the Transferred Bonds (as defined below) from under the Zurich Bonding Agreement. As a condition to Zurich’s consent and agreement to release, the rider required (i) the buyer of the historical demolition business to enter into a General Indemnity Agreement in favor of Zurich with respect to the performance bonds issued by Zurich for existing projects that were transferred with the sale (the “Transferred Bonds”) and (ii) the Company to:

- enter into a Guarantee and Indemnity Agreement with respect to the Transferred Bonds in favor of Zurich (“Zurich Guarantee”) pursuant to which the Company agreed to guarantee the obligations of such former subsidiaries under, and indemnify and hold Zurich harmless against any losses and liabilities incurred by it in respect of, the Transferred Bonds up to an aggregate amount of \$25 million;
- enter into an agreement with Zurich providing for the issuance to Zurich of a letter of credit by the Company in the original face amount of \$20 million (the “Zurich Letter of Credit”) to secure the obligations of (a) the Company under the Zurich Bonding Agreement with respect to the bonds issued thereunder and under the Zurich Guarantee and (b) such former subsidiaries with respect to the Transferred Bonds; and
- issue the Zurich Letter of Credit.

In addition, on April 23, 2014 the Company entered into an amendment to the Credit Agreement, which amended the Credit Agreement to permit the entrance into the Zurich Guarantee by the Company and to exclude the Zurich Guarantee and the Zurich Letter of Credit from the calculation of the Company’s financial covenants under the Credit Agreement related to total consolidated indebtedness and total leverage ratio.

The impact of changes in functional currency exchange rates against the U.S. dollar on non-U.S. dollar cash balances, primarily the Brazilian Real and Australian Dollar, is reflected in the cumulative translation adjustment—net within accumulated other comprehensive loss. Cash held in non-U.S. dollar currencies primarily is used for project-related and other operating costs in those currencies reducing the Company’s exposure to future realized exchange gains and losses.

The Company believes its cash and cash equivalents, its anticipated cash flows from operations and availability under its revolving credit facility will be sufficient to fund the Company’s operations, capital expenditures, and the scheduled debt service requirements for the next twelve months. Beyond the next twelve months, the Company’s ability to fund its working capital needs, planned capital expenditures, scheduled debt payments and dividends, if any, and to comply with all the financial covenants under the Credit Agreement and bonding agreement, depends on its future operating performance and cash flows, which in turn, are subject to prevailing economic conditions and to financial, business and other factors, some of which are beyond the Company’s control.

### *Critical accounting policies and estimates*

In preparing its consolidated financial statements, the Company follows accounting principles generally accepted in the United States of America which are described in Note 1 to the Company’s December 31, 2013 Consolidated Financial Statements included on Form 10-K. The application of these principles requires significant judgments or an estimation process that can affect the results of operations, financial position and cash flows of the Company, as well as the related footnote disclosures. The Company continually reviews its accounting policies and financial information disclosures. There have been no material changes in the Company’s critical accounting policies or estimates since December 31, 2013.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

The market risk of the Company's financial instruments as of September 30, 2014 has not materially changed since December 31, 2013. The market risk profile of the Company on December 31, 2013 is disclosed in Item 7A. "Quantitative and Qualitative Disclosures about Market Risk" of the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

**Item 4. Controls and Procedures.**

*a) Evaluation of disclosure controls and procedures.*

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures, as required by Rule 13a-15(b) and 15d-15(b) under the Securities Exchange Act of 1934 (the "Exchange Act") as of September 30, 2014. Our disclosure controls and procedures are designed to provide reasonable assurance that information required to be disclosed in the reports that we file or submit under the Exchange Act a) is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure and b) is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

Our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective in providing such a reasonable assurance.

*b) Changes in internal control over financial reporting.*

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter ended September 30, 2014 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II — Other Information**

**Item 1. Legal Proceedings.**

See Note 8 “Commitments and Contingencies” in the Notes to Condensed Consolidated Financial Statements.

**Item 1A. Risk Factors.**

There have been no material changes during the nine months ended September 30, 2014 to the risk factors previously disclosed in Item 1A. Risk Factors in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

(a) Concurrent with the closing of the acquisition of Magnus Pacific Corporation, the Company granted restricted stock unit awards to the shareholders representing the right to receive, in aggregate, up to 1,500,000 shares of Great Lakes’ common stock. Each award vests on March 31, 2020, subject to the applicable employee’s continuous employment with Great Lakes through such date and satisfaction of certain business milestones.

(b) None.

(c) None.

**Item 3. Defaults Upon Senior Securities.**

(a) None.

(b) None.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information**

(a) None.

(b) Not applicable.

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### **Item 6. Exhibits**

10.1	Amendment No. 5 to Credit Agreement and Incremental Commitment Increase Agreement, dated as of September 15, 2014, by and among Great Lakes Dredge & Dock Corporation, the other Credit Parties party thereto, Wells Fargo Bank, National Association, as Administrative Agent, Swingline Lender and an Issuing Lender, and the other lenders party thereto. (1)
10.2	Sixth Amendment to Credit Agreement, dated as of November 4, 2014, by and among Great Lakes Dredge & Dock Corporation, the other Credit Parties party thereto and the other lenders party thereto. (2)
10.3	Employment Agreement dated as of September 12, 2014 between Great Lakes Dredge & Dock, LLC and Mark W. Marinko. (1)
10.4	Employment Agreement dated as of September 12, 2014 between Great Lakes Dredge & Dock, LLC and Maryann A. Waryjas. (1)
31.1	Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. *
31.2	Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. *
32.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. *
32.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. *
101.INS	XBRL Instance Document. *
101.SCH	XBRL Taxonomy Extension Schema. *
101.CAL	XBRL Taxonomy Extension Calculation Linkbase. *
101.DEF	XBRL Taxonomy Extension Definition Linkbase. *
101.LAB	XBRL Taxonomy Extension Label Linkbase. *
101.PRE	XBRL Taxonomy Extension Presentation Linkbase. *

- (1) Incorporated by reference to Great Lakes Dredge & Dock Corporation's Current Report on Form 8-K filed with the Commission on September 17, 2014 (Commission file no. 001-33225).
- (2) Incorporated by reference to Great Lakes Dredge & Dock Corporation's Current Report on Form 8-K filed with the Commission on November 5, 2014 (Commission file no. 001-33225).

\* Filed herewith.





**EXHIBIT INDEX**

<u>Number</u>	<u>Document Description</u>
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- \* Filed herewith.

**CERTIFICATIONS PURSUANT TO  
SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

**CERTIFICATION**

I, Jonathan W. Berger, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Great Lakes Dredge & Dock Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2014

/s/ Jonathan W. Berger

Jonathan W. Berger  
Chief Executive Officer

**CERTIFICATIONS PURSUANT TO  
SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

**CERTIFICATION**

I, Mark W. Marinko, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Great Lakes Dredge & Dock Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2014

/s/ Mark W. Marinko

Mark W. Marinko  
Senior Vice President and Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Great Lakes Dredge & Dock Corporation (the "Company") on Form 10-Q for the period ended September 30, 2014, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jonathan W. Berger, Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by Great Lakes Dredge & Dock Corporation for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

/s/ Jonathan W. Berger

Jonathan W. Berger  
Chief Executive Officer

Date: November 5, 2014

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Great Lakes Dredge & Dock Corporation and will be retained by Great Lakes Dredge & Dock Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Great Lakes Dredge & Dock Corporation (the "Company") on Form 10-Q for the period ended September 30, 2014, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mark W. Marinko, Senior Vice President and Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by Great Lakes Dredge & Dock Corporation for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

/s/ Mark W. Marinko

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Mark W. Marinko  
Senior Vice President and Chief Financial Officer

Date: November 5, 2014

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Great Lakes Dredge & Dock Corporation and will be retained by Great Lakes Dredge & Dock Corporation and furnished to the Securities and Exchange Commission or its staff upon request.