### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 6, 2011

### **Great Lakes Dredge & Dock Corporation**

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of Incorporation or Organization) 001-33225 (Commission File Number) 20-5336063 (I.R.S. Employer Identification No.)

2122 York Road Oak Brook, Illinois 60523 (Address of Principal Executive Offices)

(630) 574-3000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01 — Regulation FD Disclosure.

Great Lakes Dredge & Dock Corporation (NASDAQ:GLDD) issued a press release announcing Jonathan W. Berger, Chief Executive Officer, will be presenting at the Deutsche Bank Leveraged Finance Conference in Scottsdale, AZ on Thursday, October 13, 2011. The materials to be utilized are attached as Exhibit 99.1 to this report.

The presentation is scheduled to begin at 7:55 a.m. (MT)/10:55 a.m. (ET). A live webcast of this presentation will be available on the Investor Relations section of the Company's website at www.gldd.com. The webcast and accompanying slide presentation will be archived on the website within 24 hours and will be available for at least two weeks.

The information in this report (including Exhibit 99.1) is being furnished pursuant to Item 7.01 and shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise be subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act.

#### Item 9.01 — Financial Statements and Exhibits

(d) Exhibits

The following exhibit is furnished herewith:

99.1 Presentation Materials.

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#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### GREAT LAKES DREDGE & DOCK CORPORATION

/s/ JONATHAN W. BERGER

Jonathan W. Berger Chief Executive Officer

Date: October 6, 2011

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### <u>Number</u> <u>Exhibit</u>

99.1 Presentation Materials.

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# Great Lakes Dredge & Dock Corporation

Deutsche Bank Nineteenth Annual Leveraged Finance Conference



October 13, 2011

# Growing Through Opportunities



### **Safe Harbor**

This presentation includes "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, the Private Securities Litigation Reform Act of 1995 or in releases made by the SEC, all as may be amended from time to time. Such statements include declarations regarding the intent, belief, or current expectation of the Company and its management. The Company cautions that any such forward-looking statements are not guarantees of future performance, and involve a number of risks, assumptions and uncertainties that could cause actual results of the Company and its subsidiaries, or industry results, to differ materially from those expressed or implied by any forward-looking statements contained herein, including, but not limited to, as a result of the factors, risks and uncertainties described in other securities filings of the Company made with the SEC, such as the Company's most recent Report on Form 10-K. You should not place undue reliance upon these forward-looking statements. Forward-looking statements provided herein are made only as of the date hereof or as a specified date herein and the Company does not have or undertake any obligation to update or revise them, unless required by law.



Growing Through Opportunities

# Who is Great Lakes Dredge & Dock Corporation?





## **Great Lakes Highlights**

- Significant growth since 2006
  - Revenue three-year CAGR of 10.0%
  - EBITDA three-year CAGR of 21.4%
- Significant investment in PP&E of \$140M since 2006
  - Purchased four dredging vessels in 2007 as well as built a piece of ancillary equipment
  - Upgraded dredge Ohio into world-class cutter suction dredge
- Decreased Net Debt / EBITDA from 6.4x at 12/31/05 to 1.9x at 6/30/11
  - Over \$95m in cash on hand at 6/30/11 increase in 2011 as result of refinancing of notes
  - Over \$135M of availability on revolving credit facility



### **Management Team**

#### Jonathan Berger

Chief Executive Officer and Director

#### Bruce Biemeck

President and Chief Financial Officer, Director

David Simonelli President of Dredging Operations

Martin Battistoni President of NASDI, LLC

- Board member since December 2006
- > Former Managing Director and Co-head of Corporate Finance for Navigant Consulting, Inc
- Former partner at KPMG, LLP and past National Partner in charge of Corporate Finance at KPMG
- Board member since December 2006
- Significant institutional knowledge as Senior Vice President, CFO and Treasurer of Great Lakes from 1991 to 1999
- Private real estate investor and independent consultant since April 1999
- Served as Chief Site Manager from 2007 to February 2009 and Senior Vice President from February 2009 to April 2010
- Joined Great Lakes in 1978 as a Project Engineer, and has served the Company in various roles since that time
- Member of the Hydrographic Society, the Western Dredging Association and the American Society of Civil Engineers
- Named President of NASDI, LLC in July 2011
- Former President of the Environmental Services Division of WRS Compass
- > Former President and Chief Operating Officer of Compass Environmental Inc.



### **Management Team**

#### Kyle Johnson

Senior Vice President, Operations

#### John Karas

Senior Vice President, Estimating and Business Development

#### Steve Becker

Vice President, Plant Equipment and Chief Mechanical Engineer

### Katie Hayes

Treasurer and Director of Investor Relations

- Senior Vice President since 2009
- > Served the Company as Vice President and Chief Contract Manager since 2006
- > Joined the Company in 1983 as a Mechanical Engineer
- Senior Vice President since 2009
- Served the Company as Vice President and Chief Estimator since 1992
- > Joined the Company in 1983 as a Project Engineer in the Hopper Division
- Vice President since 2006
- > Responsible for Equipment Maintenance and Mechanical Engineering Departments since 1995
- Joined the Company in 1984 as a Field Engineer
- Named Treasurer in March 2011
- Served as Director of Investor Relations since the Company went public in 2006
- > Joined the Company in 2006 and has over 18 years of accounting and finance experience





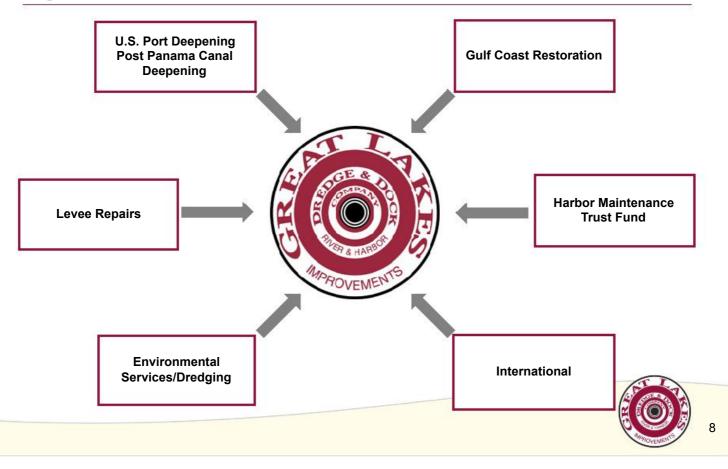
## Strategy

- Historical Strategy (through Private Equity ownership)
  - Ride the cyclical wave of domestic dredging, pay down debt and opportunistically take advantage of international markets
- New Strategy
  - Must develop a risk-based growth strategy which takes advantage of our many strengths
    - Complex engineering
    - Maritime construction knowledge
    - Project management
    - · Extensive and versatile fleet
    - Strong balance sheet

- Areas to explore
  - Domestic dredging markets in which we do not participate
  - International dredging
  - Environmental services (Recent J.V. Announcement)
  - Offshore aggregate mining and sales
  - Other maritime and Jones Act related business
  - Specialty construction
  - Additional demolition services including marine demolition



# **Significant Opportunities to Grow**



# Dredging



**Innovative Civil Engineering Solutions Since 1890** 



# **Domestic Dredging Market**



# **Foreign Dredging Market**





# **Dredging Overview**



**Capital** Deepening ports, land reclamation, and excavation of underwater trenches

Maintaining depth of shipping channels

Customers

- Army Corps of Engineers (Largest) .
- State and local governments

Port authorities

Prime contractors on turn-key projects

Foreign governments

• Private entities (e.g., oil companies, utilities)



### Large and Flexible Fleet in U.S and International Markets

### **Types of Dredges**

### **Hydraulic**

- 20 Vessels\*: 16 U.S., 4 Middle East (19 U.S. flagged)
- Including the only two large electric cutterhead dredges available in the U.S. for environmentally sensitive regions requiring lower emissions

### Hopper

- 9 Vessels: 4 U.S., 4 Middle East, 1 Brazil (4 U.S. flagged)
- Highly mobile, able to operate in rough waters
- Little interference with other ship traffic

### Mechanical

- 5 Vessels: All U.S (All U.S. flagged)
- Operates one of two environmentally friendly electric clamshell dredges in the U.S.
- Maneuverability in tight areas such as docks and terminals

### 25 Material Transportation Barges and Over 160 Other Specialized Support Vessels



Dredge Texas at Boca Raton



Dredge Liberty Island at Melbourne Beach

Estimate fleet replacement cost in excess of \$1.5 billion in current market

\*Note: Nine vessels were added from 2010 Matteson acquisition which are hydraulic but have less capacity, ideal for rivers and environmental dredging



Dredge GL 55 at Upper Chesapeake



### **Our Intellectual Property and Human Capital are a Competitive Advantage**

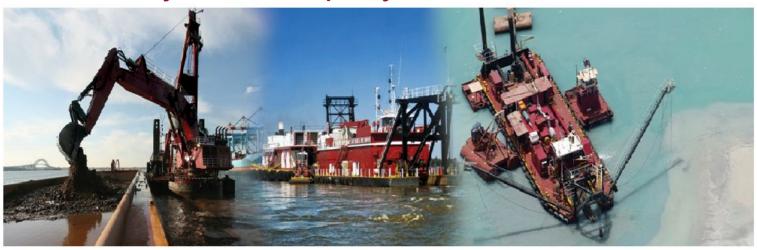








# Industry and Company Overview





## **Attractive Catalysts in the Dredging Market**

- Coastal Restoration throughout Gulf Area
  - Two recent bids; Great Lakes was low bidder on the \$43m Pelican Island job
- Maintenance Dredging
  - Harbor Maintenance Trust Fund legislation passage could add \$500M to the Company's bid market
- Panama Canal expansion leads to U.S. port deepening
- Levee repair/replacement throughout U.S.



Bayou Dupont, LA Coastal Restoration



Dredge California and GL 55 at Pass a Loutre Coastal Restoration



## Capital

- U.S. ports 5'-10' shallower vs. foreign ports
- Domestic port development required to support larger, deeper draft ships
- · Long-term funding for wetland and coastal marshes
- Other port development



Berm construction off Louisiana coast

|                 | Three Year Average |         |          |
|-----------------|--------------------|---------|----------|
| (in millions)   | (FY 2008-2010)     | FY 2010 | YTD 2011 |
| Bid Market Size | \$325              | \$ 356* | \$76     |
| GLDD Revenue    | \$219              | \$301   | \$90     |

\*Note: The 2010 bid market excludes dredging work related to the construction of sand berms off the coast of Louisiana



### **Beach Nourishment**

- · Storm activity/natural erosion
- · Growing population in coastal communities
  - 22 of the 25 most densely populated U.S. counties are coastal
- Importance of beach assets to recreation and local tourism industry
- Have seen robust market in 2011 and anticipate continued opportunities in next 12 months



Melbourne Beach

|                 | Three Year Average |         |          |  |  |
|-----------------|--------------------|---------|----------|--|--|
| (in millions)   | (FY 2008-2010)     | FY 2010 | YTD 2011 |  |  |
| Bid Market Size | \$127              | \$76    | \$115    |  |  |
| GLDD Revenue    | \$77               | \$106   | \$46     |  |  |



### Maintenance

- Corps of Engineers' goal is to reach 95% of U.S. port operating capacity
- Natural sedimentation and volatile weather
- New capital projects increase need for ongoing maintenance
- 51% of 2010 domestic bid market was maintenance work



Dredge 54 at NYCT Berth

|                 | Three Year Average |         |          |
|-----------------|--------------------|---------|----------|
| (in millions)   | (FY 2008-2010)     | FY 2010 | YTD 2011 |
| Bid Market Size | \$ 478             | \$444   | \$139    |
| GLDD Revenue    | \$ 130             | \$119   | \$76     |



### **Rivers & Lakes**

- On December 31, 2010, Great Lakes acquired the assets of L.W. Matteson
- · L.W. Matteson is a leading inland dredging and marine construction contractor
  - Serves four primary markets in the U.S. including: Inland Levee and Construction, Inland Maintenance Dredging, Environmental and Habitat Restoration, and Inland Lake Dredging
- The purchase price was \$45 million, with \$37.5 million paid at closing and a note payable to the seller of \$7.5 million (approximate EBITDA multiple of 3.0x)
- L.W. Matteson has experienced strong growth and provides Great Lakes with a platform to enter new markets
- · A number of new projects coming up for bid



Dredge Sandpiper

| (in millions) | Three Year Average<br>(FY 2008-2010) | FY 2010 | YTD 2011 |
|---------------|--------------------------------------|---------|----------|
| GLDD Revenue  | N/A                                  | N/A     | \$11     |



## **Great Lakes is Well Positioned to Compete Globally**

### International

- Adding more projects to backlog in Brazil. Low bidder on private port deepening for Porto Trombetas
- International projects tend to be larger/ longer duration vs. domestic projects
- Middle East has been a strong market historically, and is expected to provide good opportunities in the future. Several projects bidding in coming months
- Upgrade of the dredge Ohio completed at the end of 2010. Will allow us to meet future demand anticipated in Middle East
- Working to enter India market via teaming agreement with successful Indian civil contractor

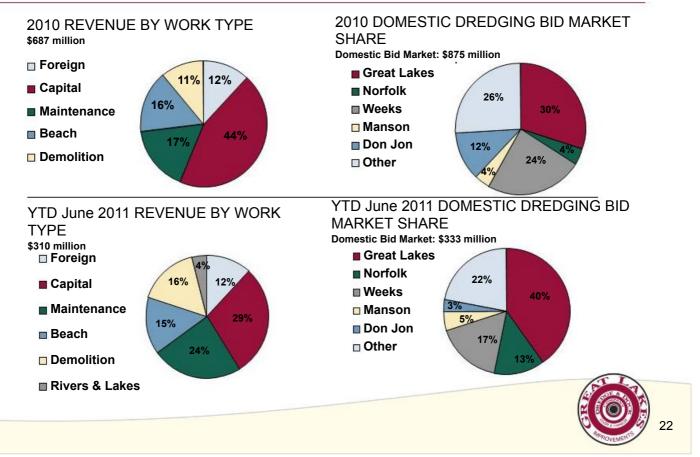


Reem Island at Port of Natal, Brazil

|              | Three Year Average |         |          |
|--------------|--------------------|---------|----------|
| in millions) | (FY 2008-2010)     | FY 2010 | YTD 2011 |
| GLDD Revenue | \$130              | \$83    | \$ 38    |



## **Largest Provider of Dredging**



### **Demolition Services - The Preferred Demolition Contractor in New England**

### **NASDI and Yankee Environmental Services**

- Major U.S. provider of commercial and industrial demolition services; primarily in New England
- Purchased Yankee in 2009; able to offer removal of asbestos and hazardous materials
- · Gaining foothold in New York market over last year
  - · Working through learning curve on these projects
- Strong bonding capacity
- Currently expanding into new domestic markets with significant contract in Louisiana for specialty bridge demolition



Massachusetts Mental Health Hospital

| illions)       | Three Year Average | FY 2010 | YTD 2011 |
|----------------|--------------------|---------|----------|
| lition Revenue | \$ 76              | \$ 78   | \$ 49    |



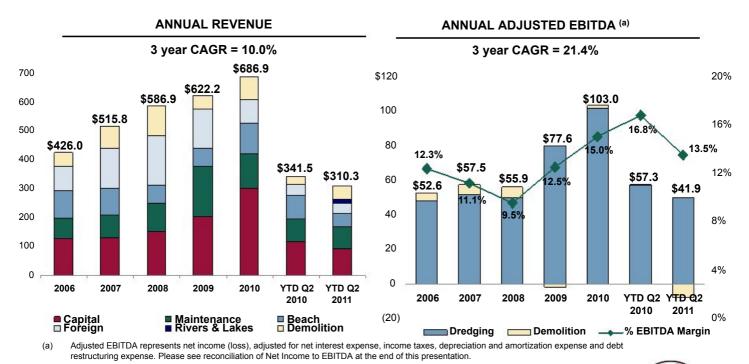
# **Financial Highlights**





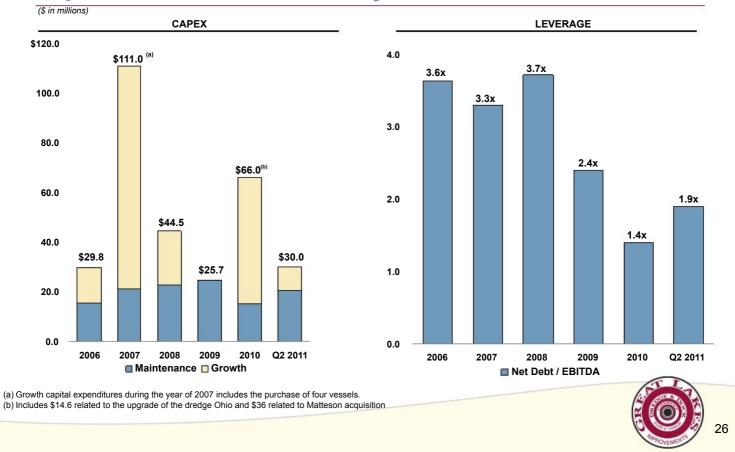
# **Financial Performance**

(\$ in millions)



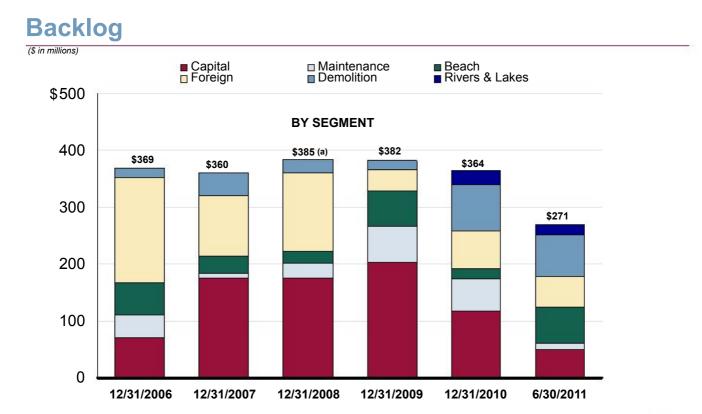
Note: Great Lakes went public in December 2006





# Improved Financial Flexibility

Growing Through Opportunities



(a) Foreign backlog at December 31, 2008 has been adjusted for the portion of the Diyar contract that became an option pending award in the first quarter of 2009



## **Investment Highlights**

- · Attractive near and long-term catalysts in U.S dredging market
  - Gulf Coast Restoration
  - · Harbor Maintenance Trust Fund secures funding for long-term maintenance demand
  - Other sources of dredging demand include port deepening and port development and levee repair/replacement
- Strong financial performance and improved financial flexibility
  - Revenue 3 year CAGR 10%, EBITDA 3 year CAGR 21.4%
  - EBITDA growth from \$45.1 million in 2005 to \$103.0 million in 2010 (\$41.9 million YTD Q2 2011)
  - Decreased Net Debt / EBITDA from 6.4x in 2005 to 1.9x in Q2 2011
- International Presence
  - · Only U.S. dredger with significant foreign presence
  - Flexible fleet enables repositioning of vessels as necessary
- · Demonstrated record of successful project completion never having failed to complete a marine project
- · Expanding demolition business (Bridges and Sediment & Soil Remediation)
- · Opportunistic acquirer of dredging assets



# Appendix





# **Reconciliation of Net Income to Adjusted EBITDA**

|   | Fiscal Year Ending December 31, |        |        |        | Six Months<br>Ended June 30, |        |        |
|---|---------------------------------|--------|--------|--------|------------------------------|--------|--------|
| (\$ in millions)  | 2006                            | 2007   | 2008   | 2009   | 2010                         | 2010   | 2011   |
| Net Income Attributable to Great Lakes<br>Dredge & Dock Corporation | \$2.2                           | \$7.1  | \$5.0  | \$17.5 | \$34.6                       | \$20.1 | \$4.1  |
| Loss on Extinguishment of Debt                                      |                                 |        |        |        |                              |        | 5.1    |
| Interest Expense  | 24.3                            | 17.5   | 17.0   | 16.1   | 13.5                         | 6.2    | 10.9   |
| Income Tax Expense  | 1.0                             | 6.4    | 3.8    | 11.0   | 20.6                         | 13.0   | 3.0    |
| Depreciation and Amortization                                       | 25.1                            | 26.5   | 30.1   | 33.0   | 34.3                         | 18.0   | 18.8   |
| Adjusted EBITDA   | \$52.6                          | \$57.5 | \$55.9 | \$77.6 | \$103.0                      | \$57.3 | \$41.9 |

\*Recent EBITDA guidance for 2011 is \$85-90m



Growing Through Opportunities

### Stock Performance Initial Investment \$100

